MADERA COUNTY

ECONOMIC DEVELOPMENT COMMISSION

BOARD OF COMMISSIONERS

October 13, 2025 3:00 p.m.

Meeting will be held at:

Madera County Economic Development Commission 2425 West Cleveland Ave., Suite 101 Madera, CA 93637

(This meeting is open to the public. The public may attend in person or participate via zoom. Zoom information is shown at the end of the agenda)

AGENDA

1	n	Call	to	Ore	ler

2.0 Public Comment

This time is made available for comment from the public on matters within the Commission's Jurisdiction. Comment period will be limited to 15 minutes, each speaker will be limited to 3 minutes and only one speaker. per subject matter.

- 3.0 Introductions and Recognitions
- 4.0 Consideration of Agenda
- 5.0 Consent Calendar
 - 5.1 Madera County Economic Development Commission Minutes – July 9, 2025
 - 5.2 Madera County Economic Development Commission Financial Reports September 2025

6.0	Action Items
	None
7.0	Informational Items
	7.1 Presentation: Congressman Adam Gray- California's 13th Distric
8.0	Written Communication
	8.1 Sustainable Wildfire Fund
	8.2 AB 339-Veto
	8.3 California Public Utilities Commission
	8.4 SB 415-Request for Signature
9.0	Open Discussion/Reports/Information
	9.1 Commissioner Reports
	9.2 Executive Director
	9.3 Manager of Business Development & Marketing
	9.4 Business Assistance/Office Manager
10.0	Next Meeting
	January 12, 2025
11.0	Adjournment

Madera County EDC is inviting you to a scheduled Zoom meeting.

Join Zoom Meeting

https://us06web.zoom.us/j/8212068981?omn=89432331992

Meeting ID: 821 206 8981

One tap mobile +14086380968,,8212068981# US (San Jose)

MADERA COUNTY ECONOMIC DEVELOPMENT COMMISSION BOARD OF COMMISSIONERS ATTENDANCE 2025-2026

COMMISSIONERS	July 2025	Oct. 2025	Jan. 2026	April 2026	
JOHN MCCANN Industry-at-Large	X				
NATHAN ALONZO Public Utility	О				
JORDAN WAMHOFF Madera County Board of Supervisors	X				
ADAM OLIVARES EMC Chamber of Commerce	X				
DENNIS HAWORTH Chowchilla Chamber of Commerce	X				
KARA SHEARER North Fork Chamber of Commerce	0				
WASEEM AHMED City of Chowchilla	X				
MAIKNUE VANG Madera Workforce Development Board	X				
ELSA MEJIA City of Madera	X				
ROB POYTHRESS Madera Chamber of Commerce	X				
MELISSA JONES Bass Lake Chamber of Commerce	X				
LAURA YOUNG Coarsegold Chamber	X				
OLLIA RIDGE Golden Valley Chamber	X				

NM-no meeting held NQ-no quorum

MADERA COUNTY ECONOMIC DEVELOPMENT COMMISSION BOARD OF COMMISSIONERS

July 9, 2025

MINUTES

The Madera County Economic Development Commission meetings are open to the public. Members of the public were advised at the posting of the agenda that the meeting was available for public viewing and participation through Zoom.

PRESENT: Rob Poythress, Ollia Ridge, Jordan Wamhoff, Maiknue Vang, Waseem

Ahmed, Elsa Mejia, John McCann, Adam Olivares, Laura Young, Dennis

Haworth, Melissa Jones

ABSENT: Nathan Alonzo, Kara Shearer

STAFF: Kristina Gallagher, Lois Leonard, Elena Estrada

1.0 CALL TO ORDER

The meeting was called to order at 3:01 p.m. by Chair Poythress.

2.0 PUBLIC COMMENT

None.

3.0 INTRODUCTIONS & RECOGNITION

Self-Introductions were made with Dennis Haworth, representing the Chowchilla Chamber. Troy McNeil, Deputy Director/Fiscal Supervisor, Madera County Transportation Commission and Dylan Stone, Principal Regional Planner, Madera County Transportation Commission in attendance.

4.0 CONSIDERATION OF AGENDA

On motion by Commissioner Wamhoff and seconded by Commissioner Mejia, the agenda is approved as presented. Motion carried.

5.0 CONSENT CALENDAR

5.1 Madera County Economic Development Commission Minutes

- April 9, 2025

5.2 Madera County Economic Development Financial Report

- June 2025

On motion by Commissioner Wamhoff and seconded by Commissioner Mejia, the consent calendar is approved as presented. Motion carried.

6.0 ACTION ITEMS-

6.1 Madera County Economic Development Commission Audit for Fiscal Year 2024/2025.

On motion by Commissioner Wamhoff and seconded by Commissioner Ahmed, the audit quote of \$5,800 from Ralph McGinnis, CPA is approved as presented Motion carried.

6.2 Contract for Legal Services

On motion by Commissioner Wamhoff and seconded by Commissioner Jones, Executive Director Gallagher to enter into a contract for legal services with Noble Law PC, a California Corporation. Contract reviewed on an annual basis at the same time as the quote for the annual audit.

Motion carried with Commissioner Haworth voting no.

7.0 INFORMATIONAL ITEMS

7.1 Madera County Transportation Commission (MCTC)

Troy McNeil, Deputy Director/Fiscal Supervisor, MCTC gave a power point presentation outlining the Regional Transportation Plan (RTP) and Sustainable Communities Strategy (SCS) a long-term (20-year minimum timeframe) strategic document that outlines transportation needs, goals, and proposed projects to meet them. It aims to improve mobility, enhance safety, and support sustainable economic growth by addressing infrastructure gaps and prioritizing transportation investments. A key goal of the RTP/SCS is the reduction of transportation related greenhouse gas emissions. This is achieved through a focus on integrating housing, transportation, and environmental planning creating more sustainable and resilient communities while enhancing quality of life and reducing environmental impact. By completing these plans, the projects and programs in them become eligible for a variety of state and Federal funding opportunities. He shared a QR code for a survey asking people to complete regarding housing needs which can drive transportation. Dylan Stone, Principal Regional Planner, MCTC reviewed the Madera County Growth and Development Forecast, covering 2025 through 2050. The Madera County Growth and Development Forecast was prepared to provide accurate projections of future conditions in Madera County to the year 2050. Like all longterm forecasts, this forecast involves uncertainty, especially looking out to 2050.

Regular updates help adjust for changes. This forecast faces added uncertainty due to: COVID-19 impacts – Some trends changed or sped up; others remain unclear. Federal immigration policies – Future changes may affect state and local population growth. Troy McNeil, then shared current and upcoming projects throughout the county. Discussed Measure T funding and potential future projects using those funds.

8.0 WRITTEN COMMUNICATION

8.1 Letter in support to reauthorize the Workforce Innovation and Opportunity Act (WIOA).

9.0 OPEN DISCUSSION/REPORT/INFORMATION

9.1 Commissioners Reports

Commissioner Poythress - (Madera Chamber)- reported on the upcoming Pomegranate Festival, Salute to Education and Lifetime Achievement Awards being held on August 7th.

Commissioner Wamhoff- (Board of Supervisors) – reported on the new Bass Lake ordinance, no longer allows mooring longer than 14 days and annual boat permits for all power boats are available at 3 locations around the lake. Not from the Sheriff's as in the past. The 4th of July ordinance lead to 9x the number of calls. The Board of Supervisors will be discussing well mitigation fees for growers that have irrigated acres. Working on fees for domestic well migration to help correct wells that have been impacted by ag usage. There was a ribbon cutting for the North Fork Fire Station. It will be a full-service station with 2 full time fire fighters in conjunction with EMS. North Fork Rancheria donated a fire truck. The station will be staffed full time year-round instead of seasonal. Which will increase response times in the area. Madera County Superintendent of Schools Dr. Cecilia Massetti retired with Tricia Protzman serving as the new Superintendent. The county is doing a survey on county library systems. Gathering information to help modernize the library system. Gave an update on the roads in the southeastern part of the county, including the July 24th groundbreaking for the Rio Mesa Blvd expansion, completion date, Spring 2026.

Commissioner Ridge - (Golden Valley Chamber) – reported on their successful fireworks booth, where they almost sold out. They are working on a new 93636 guide. It should be complete in December. They held a ribbon cutting for a new dentist in the Ranchos.

Commissioner Jones - (Bass Lake Chamber) – reported they earned less at the Fishing Derby fundraiser as someone won a \$10,000 prize. They held a ribbon cutting for their Shoreline Bus and on the same day held a media day to promote the Shoreline Bus. The bus travels around the lake on the weekends, Friday-Sunday. It was funded by a grant from Eastern Madera County Foundation. Had their 4th of July display. This year they added 10 dumpsters to help mitigate the trash. But still had trash after the weekend. Because this is an ongoing issue, they're trying to fundraise to have more dumpsters. The chamber is dark until September.

Commissioner Haworth - (Chowchilla Chamber) – reported he is the new Executive Director of the Chowchilla Chamber. They will hold their annual Car Show in September. The food vendors are sold out. He has booth openings for resell vendors. And one free open spot available for non-profit, government agency to share information.

Commissioner Oliveres - (Oakhurst Chamber) — reported their October 10th, 11th, and 12th fall festival is coming up and they are looking for sponsors. Continue to work on the mobility study. Economic Vitality and Promotion committees are being launched to work on the Main Street America project.

Commissioner Vang-(Workforce Investment Board)- reported their mobile van should be ready in early February 2026, which allows them to take their services on the road. They will be hosting several job workshops with their partners and have completed a job fair looking for clinical back-office positions for Madera Community. They will be giving space in the center to North Fork Rancheria to do interviews and training for their summer 2026 opening. They have a heathy training budget this year that can help workers get trained for new positions. She distributed flyers for upcoming workshops. Their Rapid Response team is working with 19 dislocated workers from the closures of Rite Aid.

Commissioner McCann-(Industry at Large) - reported GMCIA is dark until September. Evapco is picking up. They will be hiring 10-15 more employees as they move to a second shift for their dry cooling machine.

Commissioner Ahmed- (City of Chowchilla) – reported they will have music in the park on Friday nights and movies in the park on Saturday nights. Their Rite Aid will close, which was the only pharmacy in town. They are working with several pharmacies to fill the void.

Commissioner Mejia- (City of Madera) – reported the Rite Aid is closing as part of the nationwide closures. They held several ribbon cuttings for Burrito King, Leightons Jewelers, EECU, J&P Spine and Joint Center and Yoli's. The 4th of July celebration at the fairgrounds was a success.

Executive Director Gallagher- reported she attended a mission to Dallas with 9.2 CCVEDC. Shared some of the conversations held with the brokers they met with. Unfortunately, there is a lack of incentives for businesses looking to move to California. She reviewed the State Cal Competes program that is not great for existing business. There have been two new Madera businesses that used the program but had to return the funds because they couldn't meet the benchmarks. The state budget passed by the governor adding a statement they must pass a housing trailer bill, that had no language in it. She discussed the update on CEQA which is only for in-fill housing. Nothing for homelessness. She toured Pacific Pectin, the only manufacturer in Eastern Madera County. And will attend the Trolley Tour event in August. Working with PG&E, two Madera County business received the PG&E ED rate. They will receive 20% off for the next 5 years. One is a new business to the county whose property will be annexed into the City of Madera. She's been working with Ardaugh on the ED rate and available workforce programs. She will attend the CALED, Rural Economic Development Exchange in Yuba City and will attend the Madera Chamber Lifetime Achievement awards. She shared the Department of Finance Report, Madera County was the fastest growing county in terms of housing units. Raley's One will be coming to Riverwalk in Riverstone.

- **9.3 Manager of Business Development & Marketing** shared the marketing piece Executive Director Gallagher will share at Trade Shows and will be part of the project proposal requests.
- **9.4** Business Assistance/Office Manager- as reported.

10.0 NEXT MEETING

The next meeting of the Commission will be held on October 8, 2025.

11.0 ADJOURNMENT

The meeting was adjourned at 4:51 p.m.

Respectfully submitted, Lois Leonard, Recording Secretary

	Sep 25
Ordinary Income/Expense	
Income	
4100 · City-County Contributions	
4130 · County of Madera	24,199.98
Total 4100 · City-County Contributions	24,199.98
Total Income	24,199.98
Gross Profit	24,199.98
Expense	
5000 · Salaries	
5001 · Salaries- MCEDC	21,397.14
Total 5000 · Salaries	21,397.14
5100 · Employee Expense	
5110 · FICA ER	1,269.93
5120 · Medicare ER	297.00
5131 · ICMA Retirement	1,604.80
5150 · Insurance	
5151 · Dental	108.50
5152 · Medical	4,149.00
5153 · Vision	22.18
5150 · Insurance - Other	1.23
Total 5150 · Insurance	4,280.91
5160 · LT Disability	87.84
5190 · Staff Expense	20.00
5195 · ED/Staff Cell Phones	234.40
Total 5100 · Employee Expense	7,794.88
5200 · Marketing	1,924.90
5400 · Conference & Training	348.89
6170 · Equipment Rental	271.83
6230 · Publications/Directories	79.00
6290 · Rent	2,025.46
6300 · Repair and Maintenance	
6301 · Office Maintenance	499.16
Total 6300 · Repair and Maintenance	499.16
6331 · Commissioner Expense	5.08
6340 · Telephone	331.16
6390 · Utilities	78.98
6550 · Office Expense	
6560 · Payroll Expenses	21.00
6550 · Office Expense - Other	39.95
Total 6550 · Office Expense	60.95
6950 · CDBG Expense - Misc	90.00
Total Expense	34,907.43
Net Ordinary Income	-10,707.45
·	

	TOTAL				
	Jul - Sep 25	Budget	\$ Over Budget	% of Budget	
Ordinary Income/Expense					
Income					
4000 · Grants					
4040 · CDBG Grant-City of Madera	0.00	5,000.00	-5,000.00	0.0%	
4070 · County Pandemic Grant Program	0.00	0.00	0.00	0.0%	
Total 4000 · Grants	0.00	5,000.00	-5,000.00	0.0%	
4100 · City-County Contributions					
4110 · City of Chowchilla	0.00	39,789.51	-39,789.51	0.0%	
4120 · City of Madera	0.00	194,614.51	-194,614.51	0.0%	
4130 · County of Madera	40,831.30	231,515.33	-190,684.03	17.64%	
Total 4100 · City-County Contributions	40,831.30	465,919.35	-425,088.05	8.76%	
4149 · Private Memberships	0.00	3,000.00	-3,000.00	0.0%	
4151 · Special Events	0.00	10,000.00	-10,000.00	0.0%	
Total Income	40,831.30	483,919.35	-443,088.05	8.44%	
Gross Profit	40,831.30	483,919.35	-443,088.05	8.44%	
Expense					
5000 · Salaries					
5001 · Salaries- MCEDC	64,191.42	256,765.58	-192,574.16	25.0%	
Total 5000 · Salaries	64,191.42	256,765.58	-192,574.16	25.0%	
5100 · Employee Expense					
5110 · FICA ER	3,809.78	15,919.47	-12,109.69	23.93%	
5120 · Medicare ER	890.99	3,723.10	-2,832.11	23.93%	
5131 · ICMA Retirement	4,814.40	19,257.42	-14,443.02	25.0%	
5150 · Insurance					
5151 · Dental	325.50	1,350.00	-1,024.50	24.11%	
5152 · Medical	12,447.00	52,858.85	-40,411.85	23.55%	
5153 · Vision	66.54	275.00	-208.46	24.2%	
5150 · Insurance - Other	3.69	14.76	-11.07	25.0%	
Total 5150 · Insurance	12,842.73	54,498.61	-41,655.88	23.57%	
5160 · LT Disability	263.52	1,054.08	-790.56	25.0%	
5170 · Insurance - Worker's Comp	805.71	5,769.93	-4,964.22	13.96%	
5180 · Staff Mileage	0.00	3,500.00	-3,500.00	0.0%	
5190 · Staff Expense	1,005.21	2,500.00	-1,494.79	40.21%	
5195 · ED/Staff Cell Phones	473.80	3,000.00	-2,526.20	15.79%	
Total 5100 · Employee Expense	24,906.14	109,222.61	-84,316.47	22.8%	
5200 · Marketing	14,936.15	42,000.00	-27,063.85	35.56%	
5400 · Conference & Training	869.24	3,500.00	-2,630.76	24.84%	
6160 · Organization Dues	770.00	1,500.00	-730.00	51.33%	
6170 · Equipment Rental	739.33	3,000.00	-2,260.67	24.64%	
6230 · Publications/Directories	79.00	500.00	-421.00	15.8%	
6250 · Postage and Delivery	0.00	250.00	-250.00	0.0%	
6260 · Printing and Reproduction	0.00	250.00	-250.00	0.0%	
6270 · Newsletter	0.00	2,000.00	-2,000.00	0.0%	

6290 · Rent	8,062.12	26,000.00	-17,937.88	31.01%
6300 · Repair and Maintenance				
6301 · Office Maintenance	699.16	3,500.00	-2,800.84	19.98%
6302 · Computer Repairs	0.00	0.00	0.00	0.0%
6300 · Repair and Maintenance - Other	0.00	0.00	0.00	0.0%_
Total 6300 · Repair and Maintenance	699.16	3,500.00	-2,800.84	19.98%
6331 · Commissioner Expense	15.08	200.00	-184.92	7.54%
6340 · Telephone	988.33	3,500.00	-2,511.67	28.24%
6390 · Utilities	240.14	6,500.00	-6,259.86	3.69%
6550 · Office Expense				
6560 · Payroll Expenses	42.00	0.00	42.00	100.0%
6550 · Office Expense - Other	451.38	2,000.00	-1,548.62	22.57%_
Total 6550 · Office Expense	493.38	2,000.00	-1,506.62	24.67%
6555 · Insurance - Office	0.00	2,350.00	-2,350.00	0.0%
6670 · Special Events Expense	0.00	9,500.00	-9,500.00	0.0%
6950 · CDBG Expense - Misc	270.00	0.00	270.00	100.0%
6980 · Audit	0.00	5,700.00	-5,700.00	0.0%
7000 · Other Expenses				
7120 · Equipment Purchase				
7122 · Comp Equip/Tech Upgrade	0.00	5,681.16	-5,681.16	0.0%
7120 · Equipment Purchase - Other	0.00	0.00	0.00	0.0%
Total 7120 · Equipment Purchase	0.00	5,681.16	-5,681.16	0.0%
7000 · Other Expenses - Other	0.00	0.00	0.00	0.0%_
Total 7000 · Other Expenses	0.00	5,681.16	-5,681.16	0.0%
Total Expense	117,259.49	483,919.35	-366,659.86	24.23%
t Ordinary Income	-76,428.19	0.00	-76,428.19	100.0%
	-76,428.19	0.00	-76,428.19	100.0%

Net



We support **immediate** legislative action to strengthen California's Wildfire Fund to ensure resources are available to help victims and communities recover and rebuild, now and in the future, while also protecting consumers from higher electric bills.

Public Safety

California Professional Firefighters Napa Valley Community Organizations Active in Disaster (COAD)

Labor

International Brotherhood of Electrical Workers Local 1245

International Brotherhood of Electrical Workers Local 47 International Brotherhood of Electrical Workers Local 11

Community & Social Justice

NAACP California / Hawaii State Conference Greater Sacramento Urban League National Action Network – Sacramento Chapter Project Clean Air, Inc. United Way of Northern Santa Barbara County Valley Clean Air Now (Valley CAN)

Minority Business

California Asian Pacific Chamber of Commerce California Hispanic Chambers of Commerce Filipina Women's Network Fresno Area Hispanic Foundation Hispanic Chambers of Commerce of San Francisco

Local Government & Elected Officials

Chairman Jaron Brandon, Tuolumne County Board of Supervisors

Supervisor Rex Bohn, Humboldt County Supervisor Robert Poythress, Madera County Supervisor Jenni Kiser, Mariposa County Supervisor Miles Menetrey, Mariposa County Supervisor Steve Griefer, Tuolumne County Supervisor Dan Epperson, Amador County

Local Government & Elected Officials (Cont.)

Supervisor Dawn Ortiz-Legg, San Luis Obispo County Mayor Sergio Lopez, City of Campbell Councilmember Amit Pal, City of Suisun Sierra Unified School Board Member Joe Denham

Agriculture

Coalition of Labor, Agriculture & Business of Santa Barbara County

Monterey County Farm Bureau

Business

California Chamber of Commerce Alameda Chamber & Economic Alliance American Canyon Chamber of Commerce Bay Area Council **Buellton Chamber of Commerce** California Building Industry Association California Greenworks Carlsbad Chamber of Commerce Davis Chamber of Commerce Fresno Chamber of Commerce Fresno County Economic Development Corporation Garden Grove Chamber of Commerce Greater Bakersfield Chamber of Commerce Greater Coachella Valley Chamber of Commerce Greater Conejo Valley Chamber of Commerce Gateway Chambers Alliance Greater High Desert Chamber of Commerce Inland Empire Economic Partnership Lake Elsinore Valley Chamber of Commerce Love Catalina Island Tourism Authority Madera Chamber of Commerce Madera County Economic Development Commission Mammoth Lakes Chamber of Commerce Mission Vieio Chamber of Commerce Murrieta/Wildomar Chamber of Commerce

Business Cont.

Napa Chamber of Commerce **Orange County Business Council** Palm Desert Area Chamber of Commerce Paso Robles and Templeton Chamber of Commerce Redondo Beach Chamber of Commerce **Rising Sun Strategies** San Gabriel Valley Economic Partnership San Mateo County Economic Development Association San Rafael Chamber of Commerce Santa Clarita Valley Chamber of Commerce Santa Cruz County Business Council Santa Fe Springs Chamber of Commerce Silicon Valley Leadership Group Simi Valley Chamber of Commerce South Bay Association of Chambers of Commerce South San Luis Obispo County Chambers of Commerce Southwest California Legislative Council Truckee Chamber of Commerce Tuolumne County Chamber of Commerce Valley Industry Commerce Association Walnut Creek Chamber of Commerce & Visitors Bureau

Taxpayers

San Luis Obispo County Taxpayers' Association

Wilmington Chamber of Commerce



























































SOUTH SAN JOAQUIN

IRRIGATION DISTRICT

ELSINORE VALLEY

MUNICIPAL WATER DISTRICT

Recreation & Park District

Conejo



urupa

COMMUNITY SERVICES DISTRICT





















United Water





West Valley Water District



September 10, 2025

The Honorable Gavin Newsom Governor, State of California 1021 O Street, Suite 9000 Sacramento, CA 95814

Re: AB 339 (Ortega): Local Public Employee Organizations: notice requirements
As amended 8/29/25 – REQUEST FOR VETO

Dear Governor Newsom:

The 55 organizations above respectfully request your veto of AB 339 (Ortega). AB 339 continues to impose considerable costs to local agencies, including new notification requirements, unclear language that will undoubtedly result in increased conflict and eventual litigation with our labor partners, and significant delays in executing programs and delivering services. AB 339 will make it harder to provide homeless outreach services, emergency medical care, or conduct solid waste removal, to name just a few of the critical services on which our communities rely.

Recent amendments exempting certain public works projects are evidence that AB 339 will delay important public programs and services. There would not be a need for language that exempts public works projects in AB 339 if there was not a common understanding that the bill would delay the provision of public services. As we have repeatedly pointed out, we have seen no evidence that there is a real, widespread, existing problem that AB 339 is attempting to address; instead, the measure provides unwarranted delays and opportunity for disputes.

AB 339 has an extremely broad reach and ignores existing employee protections. AB 339 applies to *nearly any* contract (outside of the public works exemption) that is within the scope of work of any job classification represented by a recognized employee organization; for local agencies with represented workforces, this essentially means the vast majority of contracts would be subject to notice. An administrative remedy is already available to recognized employee organizations when they believe that a local agency has neglected to meet existing notification and meet and confer requirements regarding contracting. Failure to adhere to existing requirements under the MMBA and related case law subjects a local agency to a potential unfair labor practice charge at the Public Employment Relations Board (PERB). AB 339's redundant and impractical approach will expose local agencies to additional costs that result from a new and potentially significant workload increase.

Definition of "emergency" is inconsistent and vague. The lack of definition of emergency or exigent circumstances in AB 339 undermines existing emergency contracting authority. As first responders, local agencies rely on existing statutes that allow for considerable flexibility to ensure the safety and well-being of our communities. This language only adds another opportunity for disagreement with our labor partners when local agencies need to focus available resources on response and recovery during an emergency.

AB 339 could not come at a worse time. With the state and local agencies grappling with a substantial and growing decline in support from the federal government for a variety of programs and services, now is not the time to undermine local agencies' efforts to continue to provide safety net and quality of life services to their communities. Partnership with local non-profit organizations, who are on the front lines of providing



critical local services, is essential to assist local agencies to maximize federal, state, and local resources to ensure that services reach those who need them most.

There is no evidence that any of the new requirements proposed in AB 339 will improve outcomes, increase efficiencies, or enhance the quality of life in California communities. As a result, the local agencies remain opposed to AB 339 and respectfully urge your veto of this measure.

Sincerely,

Jean Kinney Hurst, Legislative Advocate Urban Counties of California

Sarah Dukett, Policy Advocate Rural County Representatives of California

Aaron Avery, Director of State Legislative Affairs

California Special Districts Association

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Jason Schmelzer, Legislative Advocate Public Risk Innovation, Solutions, and Management

Farrah McDaid Ting, Deputy Director of Policy

County Health Executives Association of California

Candace Andersen, Chair Contra Costa County Board of Supervisors Eric Lawyer, Legislative Advocate
California State Association of Counties

Sarah Bridge, Legislative Advocate Association of California Healthcare Districts

Johnnie Pina, Legislative Affairs, Lobbyist League of California Cities

Julia Bishon Hall Dira

Elmie Pina

Julia Bishop Hall, Director of State Legislative Relations Association of California Water Agencies

Cory M. Salzillo, Legislative Director California State Sheriffs' Association

Susan Parker, County Administrative Officer

County of Lake

Joshua Pedrozo, Chairman Merced County Board of Supervisors

Supervisor V. Manue Perez, Chair Riverside County Board of Supervisors

Paul Canepa

Paul Canepa, Chair
San Joaquin County Board of Supervisors

Erin Evans-Fudem, Legislative Deputy County Counsel Office of the County Counsel, County of Santa Clara

Peter M. Rietkerk, General Manager South San Joaquin Irrigation District

Buddy Mendes, Chairman Fresno County Board of Supervisors

Entbulyn

Michael Pimentel, Executive Director California Transit Association

Jessica Gauger, Director of Legislative Advocacy & Public Affairs California Association of Sanitation Agencies Bonnie M Gore

Elisia HoBord

Bonnie Gore, Chair (District 1)
Placer County Board of Supervisors

Elisia De Bord, Governmental Relations and Legislative Officer County of Sacramento

Connie Juárez-Diroll, Chief Legislative Officer County of San Mateo

Mauricio Guardado, General Manager United Water Conversation District

Kristina Gallagher, Executive Director Madera County Economic Development Commission

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Dane Hutchings, Legislative Representative California Association of Recreation and Park Districts

Dawn Rowe, Chairman County of San Bernardino

Sue Mosburg

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Sue Mosburg, Executive Director American Water Works Association, California-Nevada Section

Brian Olney, General Manager Helix Water District

Karen Lange, Legislative Advocate California Animal Welfare Association

Philip M. Fine, Ph.D., Executive Officer/APCO

Bay Area Air District

Elizabeth Espinosa, Legislative Advocate County of Ventura

Marvin J. Deon II, Chief Legislative Representative County of Los Angeles

Juin for Borges

Faith Borges, Legislative Advocate California Association of Joint Powers Authorities

Kimberly A. Thorner, General Manager Olivenhain Municipal Water District

Limberly A. Thorner

Chris Berch, P.E., General Manager Jurupa Community Services District

Katherine Rodrigues

Katie Rodriguez, Vice President of Folicy and Government Relations
California Association of Public Hospitals and Health Systems

Ernesto A. Avila, Board President Contra Costa Water District

so A. Avily

Stéphanie Stephéns, Executive Director California Park and Recreation Society

J.M. Barrett, General Manager Coachella Valley Water District

John Thiel, General Manager West Valley Water District

Gary Arant, General Manager Valley Center Municipal Water District

Jose Martinez, General Manager Otay Water District

Sean Barclay, General Manager Tahoe City Public Utility District

Jim Friedl, General Manager Conejo Recreation and Park District

Greg Thomas, General Manager Elsinore Valley Municipal Water District

Robert C. Ferrante, Chief Engineer & General Manager Los Angeles County Sanitation Districts

Robert C. Finante

Tim Ogden, General Manager Cosumnes Community Services District

Sarah zarate

Sarah Zárate, Director City Manager's Office of Administration, Policy, and Intergovernmental Relations City of San Jose Brett Hodgkiss, General Manager Vista Irrigation District

James Wheeler, General Manager Hayward Area Recreation and Park District

- C Wheeler

Jofil Borja, Environmental Legislative and Regulatory Affairs Manager Sacramento Area Sewer District

Lance Eckhart, General Manager San Gorgonio Pass Water Agency

Ana M. Ruiz, General Manager Midpeninsula Regional Open Space District

Kyle Swanson, CEO/General Manager Padre Dam Municipal Water District

cc: The Honorable Liz Ortega, California State Assembly



September 11, 2025

To the California Public Utilities Commission:

The Madera County Economic Development Commission (MCEDC) is a Joint Powers Authority created by the County of Madera and the cities of Madera and Chowchilla. MCEDC's mission is to position Madera County as an economically viable and vibrant county by pursuing all avenues of growth of new and existing businesses, with the goal of maximizing employment opportunities, tax base, and quality of life.

Eastern Madera County encompasses the foothill and mountainous regions of Madera County. It serves as a key gateway to Yosemite National Park and is a prominent destination for outdoor recreation and tourism. The area boasts a diverse natural landscape, featuring notable attractions such as the Sierra National Forest, Bass Lake, and vibrant mountain communities including Oakhurst, North Fork, and Coarsegold. The local economy is strongly supported by tourism and hospitality, driven by a variety of small businesses, cultural institutions, and the region's historical ties to California's Gold Rush. Nevertheless, a number of properties in Eastern Madera County are situated within high and very high Fire Hazard Severity Zones and are therefore exposed to elevated risks of natural disasters, which pose substantial threats to the community's well-being and the stability of the local economy.

Despite the clear and pressing need for undergrounding in high-risk communities, the Commission has introduced regulatory barriers that hinder this critical safety work. In recent years, we have seen a significant reduction in the number of undergrounding miles approved for other utilities, and the release of this month's draft cost recovery guidelines (SPD 37) suggests a continuation of that trend. If adopted, these guidelines would create strong disincentives for utilities like PG&E to invest in long-term undergrounding programs. As a result, communities at elevated wildfire risk would continue to face threats to public safety and system reliability, particularly impacting essential services such as hospitals, fire stations, police departments, and water treatment facilities.

By not undergrounding power lines, we are deferring a long-term solution and perpetuating a cycle of recurring costs for temporary mitigations. Power outages are particularly costly and disruptive for residents in high fire-risk areas. Additionally, the ongoing expense of vegetation management associated with overhead lines in these regions is substantial, currently accounting for over \$20 of the average customer's monthly bill.

MCEDC respectfully requests that the Commission reexamine how it is evaluating undergrounding in SPD 37 for the utilities' wildfire mitigation efforts and embrace the permanent risk reduction that it provides to California's energy customers.

Sincerely,

Kristina Gallagher

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Executive Director





























































CALIFORNIA

RETAILERS













September 18, 2025

TO: The Honorable Gavin Newsom

> Governor of California 1021 O Street, Suite 9000 Sacramento, CA 95814

FROM: California Business Properties Association

AIR CRE

Building Owners & Managers Association of

California

California Asian Chamber of Commerce

California Business Roundtable California Forestry Association California Retailers Association California Grocers Association

California Hispanic Chamber of Commerce California Manufacturers and Technology

Association

California Metals Coalition

California Taxpayers Association

Can Manufacturers Institute

City of Bakersfield City of Industry City of Merced

Fresno County Economic Development Council

International Warehouse Logistics

Association

Inland Empire Economic Partnership

ICSC

Institute of Real Estate Management of CA

Invest Fresno

Los Angeles Area Chamber of Commerce

Madera Co. Economic Development

Commission

NAIOP California

NAIOP Inland Empire Chapter

NAIOP San Diego Chapter

NAIOP Southern California Chapter

Orange County Business Council

Pacific Merchant Shipping Association

San Diego Regional Chamber of Commerce

Southern California Leadership Council

Re: Request for Signature – SB 415 (Reyes): AB 98 (Carrillo, 2024) Technical Clean-Up Provisions

Dear Governor Newsom,

On behalf of the above organizations, we respectfully urge your signature on SB 415 (Reyes).

Last year you signed AB 98 (Carrillo & Reyes, Chapter 931, Statutes of 2024), landmark legislation establishing statewide warehouse development standards. During debate, the authors acknowledged that technical and clerical adjustments would be needed to ensure fair and effective implementation, and they publicly committed to pursuing cleanup legislation the following year.

Assemblymember Carrillo and Senator Reyes have now fulfilled that commitment through AB 735 (Carrillo) and SB 415 (Reyes). SB 415 provides essential clarifications on effective dates, statutory definitions, and enforcement standards, and resolves key issues such as buffer requirements, internal circulation, per-building regulation thresholds, and loading bay orientation. These are narrow but critical fixes that make the law workable without weakening AB 98's protections or delaying warehouse and logistics projects vital to the goods movement sector.

We are grateful to the authors, their staff, committee consultants, and stakeholders for the extensive work that shaped this balanced measure. SB 415 reduces ambiguity, improves clarity, and ensures practical implementation.

For these reasons, we respectfully urge your signature on SB 415.

For additional information, please contact Skyler Wonnacott, California Business Properties Association (CBPA), at (916) 960-3951 or swonnacott@cbpa.com.

cc: The Honorable Elloise Reyes, State Senator
The Honorable Juan Carrillo, State Assemblymember
Nichole Muñoz-Murillo, Deputy Legislative Secretary for Governor Newsom
Brady Borcherding, Deputy Legislative Secretary for Governor Newsom
Audrey Ratajczak, Cruz Strategies

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TO: Board of Commissioners, Madera County Economic Development Commission

FROM: Kristina Gallagher, Executive Director, Madera County Economic Development

Commission

RE: October Board Update

DATE: October 13, 2025

The Madera County Economic Development Commission (MCEDC) is grateful for the opportunity to represent the County of Madera, the City of Madera and the City of Chowchilla and continue to support economic vitality through local and regional economic development efforts that will result in job and business growth.

MCEDC State of the County 2025 – NEW DATE

MCEDC postponed its annual State of the County event, originally scheduled for Thursday, October 16th, at the Madera Municipal Golf Course from 11:30 a.m. to 1:30 p.m. Out of respect for the funeral services honoring Officer Raymond Barrantes of the Chowchilla Police Department, the event has been postponed to *November 13th from 11:30 a.m. to 1:30 p.m.* We extend our deepest condolences to the family, colleagues, and community during this difficult time.

MCEDC Annual Report 2024-25

MCEDC has completed its 2024/25 Fiscal Year Annual Report, which will be distributed to the MCEDC Board, real estate brokers, developers, site selectors, and other key stakeholders. The report will be public and will soon be available both in print and online through the MCEDC website.

This report plays a vital role in showcasing MCEDC's progress, impact, and strategic direction over the past year. It highlights key accomplishments, ongoing projects, and regional economic trends that influence investment and development opportunities in Madera County. By providing transparent, data-driven insights, the annual report helps build trust with stakeholders, supports informed decision-making, and strengthens collaboration across public and private sectors. It also serves as a valuable tool to attract new investment by demonstrating the region's economic potential and the proactive efforts being made to support business growth.

Local Economic Development

In early September, MCEDC participated in the California Workforce Association's Annual Meeting of the Minds Conference, held in Monterey, CA. This event brought together senior executives, board members, and management professionals from across the state to engage in strategic discussions on critical topics including economic trends, technological innovation, and evolving policy priorities. Specifically, MCEDC had the opportunity to gain valuable insights into how workforce boards and employers can leverage artificial intelligence (AI) to streamline operations, enhance efficiency, and even support the development of soft skills in new employees.

MCEDC participated in two key industry events in the month of September, including the California Association for Local Economic Development (CALED) Finance and Real Estate Summit, followed by the International Council of Shopping Centers (ICSC) Trade Show in Palm Springs, taking place from September 28th-30th. These events allow MCEDC to have valuable opportunities to engage with industry leaders, explore investment prospects, and promote economic development in Madera County and the Cities of Madera and Chowchilla.

MCEDC also participated in the Oakhurst Area Chamber of Commerce's Mountain Community Main Streets Entrepreneurial Ecosystem Program meeting on September 24th. This three-hour workshop, facilitated by Main Street America, provided an overview of the entrepreneurial ecosystem framework. It brought together local leaders and organizations, including Yosemite Adult School, the Small Business Administration, Madera Community College, Roots Up Collective, and Madera County, to explore ways to strengthen the entrepreneurial ecosystem in Eastern Madera County. The focus was on building stronger connections, supporting small businesses, and creating opportunities for growth. The next step will be virtual sessions to continue discussions around priorities for small local businesses, available resources, key challenges, and potential opportunities.

In early October, MCEDC hosted the Greater Madera County Industrial Association (GMCIA) meeting, bringing together local industry leaders to discuss key safety and security issues. The featured speaker was City of Madera Police Chief Gino Chiaramonte, who provided critical insights on how large manufacturing companies should respond in the event of an active shooter situation. He also addressed growing concerns around cybersecurity, highlighting potential threats and best practices for protecting sensitive business data. The session underscored the importance of preparedness and proactive planning to ensure the safety and resilience of Madera County's industrial community.

Looking forward, MCEDC is scheduled to participate in the Economic Development Certificate Program in mid-October. This educational opportunity, held by CALED, in partnership with the California Academy for Economic Development, Fresno State, and the University Business Center, is a four-day program covering core aspects of local economic development.

Toward the end of October, MCEDC is scheduled to participate in the Central Valley Economic Development Corporation (CCVEDC) Southern California Mission Trip, in partnership with Fresno, Kern, Kings, Merced, and Tulare Counties. The trip aims to engage with brokers and site selectors to discuss available sites, market data, workforce trends, new businesses, incentives, and recent developments in the Central Valley.

Projects of Interest

The Madera industrial market continues to show strength, with tight conditions persisting into the third quarter of 2025. According to a recent report from CoStar, the vacancy rate has dropped to just 0.8%, a contrast to the five-year average of 3.1% and the 10-year average of 2.1%. Availability remains limited, with only about 140,000 square feet currently on the market, representing an availability rate of 1.4%. The report further shows that new construction has not kept pace with demand. Just 56,000 square feet of industrial space is currently under development, below the 10-year average of 150,000 square feet, suggesting continued pressure on supply in the near future. Across Madera County, the historically low vacancy rates continue to underscore the region's enduring appeal for industrial users, with limited new supply, the local market is poised to remain highly competitive for the foreseeable future.

WHSE Partners' 144,300 square foot industrial complex is nearly fully leased to small businesses. Meanwhile, Freedom Industrial Park completed a 50,000 square foot building, with tenant improvements underway. Additionally, California Custom Processing has expanded its manufacturing space with a new 53,000 square foot facility at the northeast corner of Aviation and Condor Drives.

The Governor's Office recently put out a press release stating that in 2024, California's manufacturing sector alone delivered \$405.6 billion in output, nearly 10% of the state's GDP and more than any other state in the nation. In 2024, the state exported \$155.2 billion worth of manufactured goods, underscoring its role as a global leader in trade. As a reminder, in June 2025, groundbreaking reforms to CEQA were passed through the State Budget, streamlining the environmental review process for advanced manufacturing facilities in areas already zoned for industrial use, with the goal of making it easier for leading edge industries to build in California.

The Governor's Office of Business and Economic Development (GO-Biz) has officially launched its Business Ready Sites Program, designed to showcase fully zoned and entitled sites across California that are ideal for headquarters, research and development, and industrial manufacturing facilities. The program aims to help businesses and site selectors quickly identify and access development-ready locations. MCEDC has successfully submitted a business ready site, which has been approved and is now live on the GO-Biz website, with additional sites currently under review. As of now, a total of only 19 properties are listed across California.

In the retail market, the report showed that Madera's vacancy rate stood at 5.7% in the third quarter of 2025, rising 1.7% over the past year. This increase is due to no new retail space being added and a loss of 110,000 square feet through net absorption. Currently, the vacancy rate is higher than the five-year average of 4.0% and the 10-year average of 4.1%.

In October, the Yosemite Travel Center broke ground on a new state-of-the-art facility in Tesoro Viejo, located at the southeast corner of SR 41 and Tesoro Viejo Boulevard. The project will include a convenience center featuring a Jamba Juice and a car wash, with an expected opening in Spring 2026.

The Madera Ranchos community continues to grow with several key developments enhancing local access to food and healthcare services. A new 2,364 square foot Starbucks with a convenient drive-thru recently opened off Avenue 12 in October, offering residents and commuters a new stop for coffee. Just down the road, construction is underway on an 11,160 square foot Camarena Health facility, also located off Avenue 12. Slated to open in Spring 2026, the center will provide comprehensive medical, dental, and behavioral health services to the area.

Additionally, Camarena Health has expanded its reach with the opening of an all-inclusive senior healthcare facility off Almond Avenue, in the City of Madera. This new center delivers a wide range of services including medical care, behavioral health, memory care, pharmacy services, and other essential support for the aging population.

As an overview, the Rio Mesa Boulevard project officially broke ground on July 25th and is slated for completion of the first phase by summer of 2026. This significant infrastructure investment will establish a critical connector between Avenue 12 and the growing Tesoro Viejo community. The new roadway will feature two travel lanes, a dedicated bike lane to support active transportation, and a fully developed right-of-way designed to accommodate future

growth. In addition to improving regional mobility, the project aims to enhance safety, reduce travel times, and support continued residential and commercial development in the area.

MCEDC continues to be actively engaged in confidential discussions with a diverse range of businesses exploring opportunities in Madera County and its two cities. These include companies considering establishing a presence in the area, those planning to expand existing operations, and others seeking strategic guidance to chart the most effective path for future growth and development. Efforts include pursuing state and local incentives and proactively addressing potential challenges.

State Legislature and Administration

The official last day of the 2025 legislative year was supposed to be Friday, September 12th but according to Prop 25 (2010), the Legislature cannot act on a bill until it has been published for at least 72 hours, also known as the 72-hour rule. Since several bills were amended late in the final week, both the Assembly and the Senate had to temporarily suspend some rules to continue work on Saturday, September 13th. These late amendments were part of a last-minute agreement on climate, clean energy, and affordability, mainly involving the bills related to extending the capand-trade program. Due to the one-day extension of the legislative calendar this year, the Governor now has until October 13th to sign or veto bills. The Legislature will reconvene in Sacramento on January 5th, 2026, to begin the second year of the 2025-26 session.

The last-minute deal mentioned above, extended California's Cap-and-Trade program, now renamed "Cap-and-Invest" for an additional 15 years, from 2030 through 2045. Since its launch in 2013, the program has been the center of the state's climate policy, requiring the California Air Resources Board (CARB) to operate a market-based system in which major emitters must purchase allowances for their greenhouse gas (GHG) emissions.

The final deal increases the amount of funding from auction proceeds that return to consumers as credits on their utility bills, directs CARB to give free allowances to industries most likely to leave California, and requires CARB to focus on keeping the program affordable and protecting consumers.

The deal is supposed to also promote accountability by requiring CARB to give economic reports on proposed changes to the program, attend oversight hearings, and hold an annual hearing on Greenhouse Gas Reduction Fund spending to make sure projects are benefiting Californians. The Governor joined members of the Legislature, as well as hundreds of labor, business, climate and energy advocates in San Francisco to sign the legislation.

The following bills were signed as a part of the energy and climate package:

- AB 825 by Assemblymember Cottie Petrie-Norris (D-Irvine): Independent System Operator: independent regional organization The bill allows the California Independent System Operator (CAISO), which is a non-profit organization that manages most of California's electricity grid and wholesale power market, and the electrical corporations whose transmission is operated by the CAISO, to use voluntary energy markets governed by an independent regional organization.
- AB 1207 by Assemblymember Jacqui Irwin (D-Thousand Oaks): Climate change: market-based compliance mechanism: extension One of two bills (see also SB 840) that

- would extend California's "Cap-and-Invest" program through 2045. It includes changes to how offsets are used and counted, how allowances are distributed, and how funds from price ceiling sales can be used, among other updates.
- SB 237 by Senator Tim Grayson (D-Concord): Oil spill prevention: gasoline specifications: suspension: California Environmental Quality Act: exemptions: County of Kern: transportation fuels assessment: coastal resources This bill contains a number of provisions that seek to safely and responsibly increase in-state oil production and aims to help keep energy and gas prices affordable after Bay Area oil refineries close. It requires higher safety rules for offshore pipelines; lets the Governor pause "summer blend" gas rules; has the state study regional fuel blends; allows easier permitting for oil projects in Kern County by assuming environmental rules are met; and clarifies how offshore oil and gas projects get permits under the Coastal Act.
- SB 254 by Senator Josh Becker (D-Menlo Park): Energy The bill makes changes to how California's electric and gas utilities (i.e., IOUs) are regulated, managed, and how much they charge customers. It includes continuing the electric utility Wildfire Fund, extending a related customer fee for 10 more years.
- SB 352 by Senator Eloise Gómez Reyes (D-Colton): Environmental justice: Department of Justice: Bureau of Environmental Justice: community air monitoring The bill officially establishes the Bureau of Environmental Justice in the Department of Justice; requires air monitoring at a site chosen by CARB for at least five years, with possible extensions; and requires CARB to update its air monitoring plan.
- SB 840 by Senator Monique Limón (D-Santa Barbara): Greenhouse gases: Greenhouse Gas Reduction Fund: studies The bill creates a new plan for distributing the Greenhouse Gas Reduction Fund (GGRF) starting in 2026-27, including \$1 billion for high-speed rail, \$1 billion for flexible spending, funding for other major categories consistent with previous appropriations, and \$3 million to start a new climate bureau at Legislative Counsel. It also requires CARB to update existing compliance offset rules using the latest science.

In regard to position bills, MCEDC has a support position on AB 265 (Caloza), which would establish a \$100 million state-funded grant initiative to support small businesses impacted by a declared state of emergency. The bill would provide competitive grants ranging from \$2,500 to \$100,000, include matching fund requirements, and offer technical assistance. The program also mandates regular reporting to the legislature and is set to operate through January 1, 2032. The bill is currently enrolled and on the Governor's Desk.

MCEDC was a part of a coalition of public agencies and local government associations in opposition to AB 339 (Ortega). This bill requires public agencies governed by the Meyers-Milias-Brown Act (MMBA) to provide recognized employee organizations (REOs) with at least 45 days' written notice before entering into contracts for services that fall within the scope of work of job classifications represented by the REO, among other provisions. Although recent amendments exempt certain public works projects, AB 339 will still delay public programs and services. AB 339 creates significant challenges for local agencies by adding costly new notification requirements and using unclear language that is likely to lead to increased conflict, lawsuits with labor groups, and delays in implementing programs and delivering essential services. It would make it harder to provide critical community services such as homeless outreach, emergency medical care, and waste removal. The bill is currently enrolled and on the Governor's Desk. See coalition veto letter under written communication.

SB 415 (Reyes) cleanup legislation related to last year's AB 98 was signed by the Governor on October 3rd. MCEDC was part of a coalition led by the California Business Properties Association, including the California Manufacturers and Technology Association, Building Owners and Managers Association of California, California Business Roundtable, Fresno County EDC, NAIOP, California Retailers Association, International Warehouse Logistics Association, California Taxpayers Association, and AIR CRE, that supported and requested the Governor's signature on the final version of the bill. SB 415 provides essential clarifications on effective dates, statutory definitions, and enforcement standards, and resolves key issues such as buffer requirements, internal circulation, per-building regulation thresholds, and loading bay orientation. Through a separate local government coalition, the California State Association of Counties (CSAC), Rural County Representatives of California (RCRC), the League of California Cities (CalCities) and the American Planning Association California Chapter, also supported the final version of SB 415, stating that the recent amendments addressed local government concerns.

As a reminder, AB 98 was signed into law on September 29, 2024, and established new standards for any new or expanded logistics and warehouse developments located within 900 feet of a sensitive receptor, such as homes, schools, or healthcare facilities. The law required all local governments to update the circulation element of their general plans to include information related to logistics development, including truck routes, signage, parking, and idling requirements. These updates had to be completed by January 1, 2026 for jurisdictions within the Warehouse Concentration Region (WCR), and by January 1, 2028 for all other cities and counties statewide. To ensure compliance, AB 98 authorized the California Attorney General to impose fines of up to \$50,000 every six months on jurisdictions that fail to meet the law's requirements.

Major changes include:

- AB 98 required that all jurisdictions update the circulation element to route trucks away from sensitive receptors. Jurisdictions in the WCR shall update the circulation element by January 1, 2026 and all other jurisdictions shall come into compliance by January 1, 2028. This bill allows cities and counties outside of the WCR to adopt truck routes via an ordinance instead of updating their circulation element by January 1, 2028. Smaller jurisdictions (cities under 50,000 and counties under 100,000 residents) have until January 1, 2030; This requirement would not apply to a jurisdiction that, as of January 1, 2025, did not have any logistics use development.
- AB 98 authorized the Attorney General to enforce provisions of AB 98 that require an update to the circulation element and to impose a \$50,000 fine against a jurisdiction that is in violation of those provisions. This bill instead allows the Attorney General to bring an action against a jurisdiction that has not complied with the requirements to adopt a truck routing ordinance or has not updated the circulation element to come into compliance with AB 98. A jurisdiction that has been found by a court to be in violation shall be subject to any of the following: a) A civil penalty of up to \$50,000 every six months, for each violation, accrued from the date of the violation until the violation is cured; b) All costs of investigating and prosecuting this action, including expert fees, reasonable attorney's fees, and costs; and c) Other relief deemed appropriate by the court. This bill requires the court to consider any mitigating circumstances delaying the jurisdiction from coming into compliance. The court may consider whether a jurisdiction is making good faith effort to come into substantial undue hardship. This bill provides that civil penalties collected pursuant to this bill must be paid to the Attorney General.

- SB 415 requires the California Highway Patrol (CHP) to offer free training to local police on how to enforce laws related to commercial trucks, like where trucks are allowed to drive. Any city or county that creates a traffic-related plan or rule must have at least one officer trained by CHP when the rule is adopted, but only if CHP has funding and offers the training for free. If not, then cities and counties aren't required to have a trained officer.
- Redefines the scope of facilities subject to the law, ensures that projects in rural areas have a permitting pathway, exempts seasonal agricultural facilities, and provides flexibility for local regulation of traffic from smaller agricultural and forestry-related facilities.
- AB 98 says that truck routes should mainly use large roads like main streets, highways, or local roads that mostly serve businesses. It defined those local roads as ones where at least 50% of the nearby properties (within 1,000 feet) are zoned for business or industrial use. This new version of the bill updates that definition to include roads that serve commercial, agricultural, or industrial uses. Now, it says that at least half of the properties along the road within 1,000 feet of the logistics site entrance must be used for business, farming, or industry.
- The bill changes the term "logistics use" to "logistics use development," which now means a building mainly used as a warehouse to move or store goods. It does **not** include farm buildings used for less than 90 days a year. It also defines a "logistics park" as a group of buildings that are all used for logistics purposes.
- This bill also lets logistics projects meet AB 98's rule about having a separate entrance by using dedicated lanes for cars and trucks instead of completely separate driveways.

See coalition "Request for Signature" letter on SB 415 under written communication.

Conclusion

We look forward to continuing our discussions on economic opportunities for Madera County, the City of Madera and the City of Chowchilla and will continue to work with staff to keep the Board updated. As always, should you or your staff have any questions, please don't hesitate to let us know.



Report of Activities October 2025

Fiscal Year Leads

*MC: Madera County, M: Madera City, C: Chowchilla City

Project	Date	Industry	Site Requiremen ts	Source	Jurisdictions*		Status	Notes	
					MC	M	С		
2025									
2513	7/23/2025							Potential	Meeting RE Project Change
2512	7/11/2025	Manufacturing						Potential	Conference Call RE Project Ocean
	7/21/2025							Active	Meeting with PG&E RE Project Ocean
	7/29/2025							Active	Follow up Call w/ PG&E RE Project Ocean
	8/19/253							Active	Call with PG&E RE Project Ocean/EDR
2511	6/27/2025	Manufacturing	2 acres					Potential	Referral from Go-Biz
2510	5/29/2025							Potential	Virtual Meeting with Paul Collins RE Project Yosemite
	6/2/2025							Active	Virtual meeting with Supervisor Rob Poythress RE Project Yosemite
	6/13/2025							Active	Virtual meeting with client RE Project Yosemite/Revolving Loan Program
	7/22/2025							Active	Call with Paul Collins RE Project Yosemite
2509	5/21/2025							Potential	Virtual Meeting with Jamie Bax RE Project Honey
2508	5/12/2025	Manufacturing	25,000 sq. ft.					Potential	Site Tour for Project Box
2507	4/11/2025	Industrial	77 acres					Potential	Call with broker re potential new client/site
2506	4/4/2025							Potential	Meeting with client re potential new project
2505	2/28/2025	Power Plant						Potential	Call with the Fresno Native American and Business Development Center RE Potential Project/Funding
	4/8/2025	Power Plant						Potential	Meeting with potential client re new project
2504	2/27/2025	Commercial\ Industrial	5 acres			X		Potential	Meeting with SPAN and client RE Project Green
	3/3/2025	Commercial/ Industrial	5 acres			X		Active	Conference Call with Kulvinder Gill and Kirk Atamian, REMAX RE Project Green

	6/2/2025	Commercial/ Industrial	5 acres		X	Active	Call with Placer Title RE Project Green
	6/12/2025	Commercial/ Industrial	5 acres		X	Active	Lunch Meeting with Kulvinder Gill RE Project Green
	7/8/2025	Commercial/ Industrial	5 acres		Х	Active	Call with Kulvinder Gil RE Project Green
	8/26/2025	Commercial/ Industrial	5 acres		Х	Active	Call with Kulvinder Gil RE Project Green
2503	2/7/2025	Residential/C ommercial	1,032 acres	X		Active	Gunner Ranch West
2502	2/5/2025	Warehouse	4 acres	Х	X	Potential	Matthew Watson RE potential project
2501	2/5/2025	Retail	50 acres	X		Potential	Call with Jamie Bax, County of Madera and Tim Seiler RE potential project on Ave 7/HWY 99
	2/3/2025	Retail	50 acres	Х		Active	Tim Seiler and Raj Pannu RE potential project on Ave 7/HWY 99
	3/11/2025	Retail	50 acres			Active	Conference Call with Tim Seiler and Raj Panu RE HWY 99/AVE 7 Project

Joint Powers Agency

Jurisdiction	Date	Activity	Staff	Agency Member	Project Assistance	Type Assistance*			Notes
						ВА	BE	BR	
Chowchilla									
	7/10/2025	Meeting	KG	Staff					Chowchilla Meeting with Rod Pruett, and Jaime Quintana RE Update
Madera									
	8/20/2025	Meeting	KG, LL	Staff					RE Revolving Loan Program
	7/24/2025	Meeting	KG	Staff					Lunch meeting with Councilmember Elsa Mejia, Madera
	7/17/2025	Meeting	KG	Staff	X				City meeting with Mayor Gallegos and Arnoldo Rodriguez RE Project Yosemite
County									
	9/24/2025	Lunch	KG	Staff					Meeting with County Supervisor Bobby Macaulay RE Updates
	9/24/2025	Meeting	KG	Staff					MCEDC/MCTC Virtual Meeting with CallNFRA and Supervisor Rob Poythress RE Infrastructure
	9/23/2025	Celebration	KG	Staff					Madera County Board of Supervisors Meeting Jay Varney Retirement Celebration
	9/18/2025	Meeting	KG	Staff					Meeting with Jay Varney, CAO, Madera County
	9/11/2025	Brunch	KG	Staff					Meeting with Supervisor Leticia Gonzalez and Councilmember Anita Evans
	8/8/2025	Ribbon Cutting	KG	Staff					Menchie's Frozen Yogurt

Memberships/ Partners

Name	Date	Activity	Contacts	Meetings/Leads	Notes

CCVEDC (California Central Valley Economic Development Corporation)					
	9/30 - 10/4	Mission	14	10	Chicago
	7/18/2025	Meeting			CCVEDC Monthly Meeting
	7/10/2025	Meeting			CCVEDC RE Budget
SIOR (Society of Industrial and Office Realtors)					
Team CA					
	9/25/2025	Virtual Meeting			RE One Big Beautiful Bill
	8/28/2025	Meeting			
	7/30/2025	Meeting			
NAIOP					
CALED (California Association of Local Economic Development)					
	9/15 - 9/17/25	Conference			California Local Economic Development Association's Finance and Real Estate Summit
	7/16 - 7/17/25	Conference			2025 Summer Rural Economic Development Exchange
ICSC (International Council of Shopping Centers)				No.	
	9/27 - 9/30/25	Conference			ICSC Western - Palm Springs

Affiliations

Date	Event/Activity	Staff
Governor's Office of Business and Economic Development (GO-Biz)		
7/29/2025	Lunch meeting with Tiffany Louk, GOBIZ RE CalCompetes	KG
7/25/2025	GOBIZ meeting RE Project Ocean	KG
7/22/2025	GOBIZ CalCompetes Webinar	KG, EE,
7/15/2025	GOBIZ Webinar RE Foreign Trade Zones	KG, EE, LL
Greater Madera County Industrial Association (GMCIA)		
9/10/2025	Meeting	KG, LL
Madera County Workforce Investment Board		
8/28/2025	Marketing Committee Meeting	KG
8/21/2025	Meeting	KG
8/20/2025	Marketing Subcommittee	KG
8/19/2025	Meeting with Valley Children's Hospital RE Programs/Services	KG
8/11/2025	California Workforce Development Board Regional Tour Site Visit	KG

7/31/2025	City of Chowchilla/Workforce Development Board meeting w/Rod Pruett and Jaime Quintana - Introduction/workforce programs	KG
7/30/2025	City of Madera/Workforce Development Board meeting w/ Arnoldo Rodriguez - Introduction/workforce programs	KG
Eastern Madera County Foundation		
8/7/2025	2025 Trolley Tour	KG
7/30/2025	Eastern Madera County Foundation Meeting	KG
7/2/2025	Lunch meeting with Supervisor Bobby Macaulay and Adam Olivares, Oakhurst Chamber RE Eastern Madera	KG, EE

Chambers

Name	Date	Activity	Staff	Leads	Notes
Madera Chamber					
	8/7/2025	Awards Ceremony	KG		Lifetime Achievement Award
Chowchilla Chamber					
Oakhurst Chamber					
	9/24/2025	Meeting/Training	KG, EE		Oakhurst Entrepreneurial Ecosystem Program Meeting
	7/2/2025	Meeting	KG		Lunch meeting with Supervisor Bobby Macaulay and Adam Olivares, Oakhurst Chamber RE Eastern Madera
Coarsegold Chamber					

Trade Shows/Conferences

Date	Name	Location	Notes	Staff
9/2 - 9/4/25	Conference	Monterey	CA Workforce Association "Meeting of the Minds" Conference	KG

MCEDC Events

Date	Туре	Place	Speakers	Event Partners	Attendees
	1				

Staff Calendar

*BA: Business Assistance, PA: Project Assistance, BR: Business Retention, BE: Business Expansion

Date	Activity	BA, PA, BR, BE	Notes	Staff
9/24/2025	Ribbon Cutting		MindDivers Grand Opening	EE, LL
9/19/2025	Tour		AutoZone Distribution Center in Chowchilla, CA	KG, EE
9/11/2025	Ceremony		Madera County 9/11 Memorial Ceremony	KG, EE, LL
9/10/2025	Meeting		Madera Workforce Business Service Division Meeting	EE
9/8/2025	Meeting		MCEDC Executive Committee Meeting	KG, EE, LL
9/5/2025	Meeting/Tour		Tour of Tesoro Viejo with Karen McCaffrey	KG
8/27/2025	Virtual Meeting		Mark Kempton, CALINFRA RE potential for collaboration	KG
8/26/2025	Luncheon		Crystal Tower Awards - Madera County Compact Business and Education Shareholders	KG
8/19/2025	Dinner		Business Journal's Family-Owned Business Awards	KG
8/15/2025	Tour		New Camarena Occupational Health Office - Tour	KG, EE
8/13/2025	Meeting		MCEDC Executive Committee Meeting	KG, EE, LL

7/29/2025	Call	Call w/ Mark Kempton, CallNFRA Re Collaboration efforts	KG
7/23/2025	Lunch	Lunch with Bobby Kahn, Former ED, MCEDC	KG
7/18/2025	Ribbon Cutting	Sizzlin Smash Burgers in the City of Madera	EE, LL
7/16/2025	Meeting	Central Valley Community Foundation 4C Manufacturing and Economic Development Monthly	LL
7/10/2025	Meeting	County meeting with Jay Varney RE Update	KG
7/10/2025	New ownership	Celebration for Leighton's Jewelers in the City of Madera	EE, LL
7/9/2025	Meeting	MCEDC Board of Commissioners	KG, EE, LL
7/7/2025	Grand Opening	J&P Spine and Joint Center in the City of Madera	EE
7/2/2025	Ribbon Cutting	Ribbon Cutting for Northfork Fire Station #11	KG, EE

M A D E R A C O U N T Y

ECONOMIC DEVELOPMENT COMMISSION

BOARD OF COMISSONERS

TO: Madera County Economic Development Commission

FROM: Lois Leonard, Business Assistance & Office Manager

DATE: October 13, 2025

SUBJECT: Staff Report

CDBG RLF PROGRAM STATUS

- Madera County Business Assistance/Microenterprise Program Income Trust Fund Balance= \$644,562.01
- City of Madera Program Income Trust Fund Balance- \$ 371,847

LOAN STATUS

See attached

CITY OF MADERA MICRO BUSINESS PANDEMIC GRANT

28 grants approved with two grants available to complete the program. Two grants are available.

M A D E R A C O U N T Y ECONOMIC DEVELOPMENT COMMISSION

REVOLVING LOAN FUND STATUS

CLIENT	STATUS	AGENCY	10/01/25 Balance
Jairo Sepulveda DDS., Inc.	Over 180 days	City of Madera	\$2,081.70
Galaxy Dance Academy	Over 180 days	City of Madera	\$18,010.71
Axis Coffee Bar & Eatery	Current	Madera County	\$2.521.55
GQ Investments	90 days	City of Madera	\$54,341.26
Sierra News Online	Over 180 days	Madera County	\$28,710.45