M A D E R A C O U N T Y ECONOMIC DEVELOPMENT COMMISSION

Executive Committee

November 10, 2025

3:00 pm

Meeting will be held at:

Madera County Economic Development Commission 2425 West Cleveland Ave. Suite 101 Madera, CA 93637

(This meeting is open to the public. The public may attend in person or participate via zoom. Zoom information is shown at the end of the agenda)

AGENDA

REASONABLE ACCOMMODATION FOR ANY INDIVIDUAL WITH A DISABILITY

Pursuant to the Rehabilitation Act of 1973 and the Americans with Disabilities Act of 1990, any individual with a disability who requires reasonable accommodation to attend or participate in a meeting or function of the Madera County Economic Development Commission, may request assistance by contacting the Office Manager at Madera County Economic Development Commission Office, 2425 W. Cleveland Ave., Madera, CA 93637; Telephone (559) 675-7768; Fax 9559) 675-3252.

- 1.0 Call to Order
- **2.0 Public Comment-** This time is made available for comment from the public on matters within the Commission's Jurisdiction. Comment period will be limited to 15 minutes, each speaker will be limited to 3 minutes and only one speaker. per subject matter.
- 3.0 Introductions and Recognitions
- 4.0 Consideration of Agenda
- 5.0 Consent Calendar
 - 5.1 Madera County Economic Development Commission Executive Committee Minutes September 8, 2025
 - 5.2 Madera County Economic Development Commission Financial Report- October 2025

6.0	Action Items
7.0	Informational Items
8.0	Written Communication
	8.1 Letter in support of City of Madera's "Keep Our City Clean" grant application
9.0	Open Discuss/Reports/Information
	9.1 Executive Committee Members
	9.2 Executive Director
	9.3 Manager of Business Development and Marketing
	9.4 Business Assistance/Office Manager
10.0	Next Meeting
	The next meeting will be held on December 8, 2025.
11.0	Adjournment

Join Zoom Meeting https://us06web.zoom.us/j/8212068981?omn=85046389424

Meeting ID: 821 206 8981

One tap mobile +14086380968,,8212068981# US (San Jose)

$\frac{\text{MADERA COUNTY ECONOMIC DEVELOPMENT COMMISSION}}{\text{EXECUTIVE COMMITTEE}}\\ 2025-2026$

ATTENDANCE

2025	July	August	Sept	Oct	Nov	Dec
Rob Poythress Madera Chamber	BC	0	0	BC		
Jordan Wamhoff Board of Supervisors	BC	X	X	BC		
Waseem Ahmed City of Chowchilla	BC	X	X	BC		
Elsa Mejia City of Madera	BC	X	X	BC		
Maiknue Vang Vice-Chair Workforce Board		X	X			

2026	Jan	Feb	March	April	May	June
Rob Poythress Madera Chamber						
Jordan Wamhoff Board of Supervisors						
Waseem Ahmed City of Chowchilla						
Elsa Mejia City of Madera						

BC -Board of Commissioners, NM- No Meeting, NQ- No Quorum

MADERA COUNTY

ECONOMIC DEVELOPMENT COMMISSION

Executive Committee

September 8, 2025 MINUTES

PRESENT: Jordan Wamhoff, Waseem Ahmed, Elja Mejia, Maiknue Vang

ABSENT: Rob Poythress

STAFF: Kristina Gallagher, Lois Leonard, Elena Estrada

1.0 CALL TO ORDER

The meeting was called to order at 3:04 p.m. by Vice-Chair Vang.

- 2.0 PUBLIC COMMENT- None.
- 3.0 INTRODUCTIONS & RECOGNITION Tiffany Louk, Go-Biz, Central Valley Business Development Specialist, was in attendance with Scott Dosick, Deputy Director, Go-Biz California Competes Program, Poonum Patel, Deputy Director, Go-Biz, Business Investment Services, Go-Biz attending via zoom.

4.0 CONSIDERATION OF AGENDA-

On motion by Commissioner Mejia and seconded by Commissioner Wamhoff the consent calendar is approved as presented. Motion carried.

5.0 CONSENT CALENDAR

- 5.1 Madera County Economic Development Commission Executive Committee Minutes August 13, 2025
- 5.2 Madera County Economic Development Commission Financial Report- August 2025

On motion by Commissioner Wamhoff and seconded by Commissioner Mejia the consent calendar is approved as presented. Motion carried.

6.0 ACTION ITEMS-

None.

7.0 INFORMATIONAL ITEMS –

7.1 Presentation- GoBiz-Cal Competes Tax Credit Program

Scott Dosick, Deputy Director, Go-Biz, California Competes Tax Credit Program gave a presentation on the program. Starting with why it was created, what the guidelines are and how it is a job creation program that can help businesses receive Franchise Tax Board credits. He discussed evaluation criteria, identifying competitive applicants, application deadlines, and process. They have a total of \$922,694,691 allocated for Fiscal Year 2025/2026. With three applications periods in the year. Tiffany Louk, Go-Biz, Central Valley Business Development Specialist gave an overview of other programs. Other than Cal Competes, there is the Economic Development Rate (EDR) which allows for a 20% reduction on PG&E, Manufacturers Partial Exemption on purchase of new equipment for manufacturers. The Employer Training Panel (ETP), Homeless Hiring Tax Credit, Work Opportunity Tax Credit (WOTC), IBANK and the Small Business Loan Guarantee program.

8.0 WRITTEN COMMUNICATION-

- 8.1 Letter to the California Public Utilities Commission
- 8.2 Letter to Oppose AB339
- 8.3 Letter to Support AB265

9.0 OPEN DISCUSSION/REPORTS/INFORMATION

9.1 Executive Committee Members

Commissioner Mejia (City of Madera) – nothing to report.

Commissioner Ahmed (City of Chowchilla) – nothing to report.

Commissioner Wamhoff (Board of Supervisors) – reported on meeting with the McCaffrey's to create a video highlighting the 41 Corridor. He suggested to possibly hire someone to create a video working with the JPA partners to highlight the county as a whole.

Commissioner Vang (Workforce Investment Board) – shared and reviewed their Program Impact Report which is completed annually to share with their board. HR related Webinar covering Form I9 and E verify virtual training, HR Hotline cards to share with businesses and reported on their upcoming Cyber Security Summit. Will send flyer once they settle on a date. Both workshops are free.

9.2 Executive Director Gallagher- Reported on the upcoming State of the County luncheon to be held at the Madera Municipal Golf Course on October

16th from 11:30-1:30pm. Attended the annual Meeting of the Minds, Workforce Conference in Monterey. The workshop on AI was interesting, sharing a program training people to improve their soft skills. Will be attending the CALED Real Estate Summit and ICSC-Palm Springs. Lead a discussion on the Revolving Loan Fund and best ways to market the program.

- 9.3 Manager of Business Development and Marketing- Currently working on the annual report.
- 9.4 Business Assistance/Office Manager- as the program manager for the loan program, please reach out for any questions you may have.
- **10.0 NEXT MEETING-** The next meeting will be held with the Board of Commissioners on Monday October 13th. All future meetings will be held on the second Monday of every month at 3pm.
- **11.0 ADJOURNMENT-** The meeting was adjourned at 4:38 p.m.

Respectfully submitted, Lois Leonard, Recording Secretary

	Oct 25
Ordinary Income/Expense	
Income	
4100 · City-County Contributions	
4110 · City of Chowchilla	58,603.26
4130 · County of Madera	17,300.71
Total 4100 · City-County Contributions	75,903.97
4151 · Special Events	1,600.00
Total Income	77,503.97
Gross Profit	77,503.97
Expense	,
5000 · Salaries	
5001 · Salaries- MCEDC	21,397.14
Total 5000 · Salaries	21,397.14
5100 · Employee Expense	•
5110 · FICA ER	1,269.93
5120 · Medicare ER	297.02
5131 · ICMA Retirement	1,604.80
5150 · Insurance	
5151 · Dental	108.50
5152 · Medical	4,149.00
5153 · Vision	22.18
5150 · Insurance - Other	1.23
Total 5150 · Insurance	4,280.91
5160 · LT Disability	87.84
5180 · Staff Mileage	364.28
5190 · Staff Expense	41.19
5195 · ED/Staff Cell Phones	246.10
Total 5100 · Employee Expense	8,192.07
5200 · Marketing	
ICSC	408.25
SIOR	57.72
5200 · Marketing - Other	1,332.11
Total 5200 · Marketing	1,798.08
5400 · Conference & Training	1,163.17
6160 · Organization Dues	120.00
6170 · Equipment Rental	243.12
6290 · Rent	2,025.46
6300 · Repair and Maintenance	
6301 · Office Maintenance	200.00
Total 6300 · Repair and Maintenance	200.00
6331 · Commissioner Expense	4.69
6340 · Telephone	401.45
6390 · Utilities	79.04
6550 · Office Expense	

6560 · Payroll Expenses	21.00
6550 · Office Expense - Other	114.68
Total 6550 · Office Expense	135.68
6555 · Insurance - Office	2,059.00
6950 · CDBG Expense - Misc	90.00
Total Expense	37,908.90
Net Ordinary Income	39,595.07
Net Income	39,595.07

	TOTAL					
	Jul - Oct 25	Budget	\$ Over Budget	% of Budget		
Ordinary Income/Expense						
Income						
4000 · Grants						
4040 · CDBG Grant-City of Madera	0.00	5,000.00	-5,000.00	0.0%		
4070 · County Pandemic Grant Program	0.00	0.00	0.00	0.0%		
Total 4000 · Grants	0.00	5,000.00	-5,000.00	0.0%		
4100 · City-County Contributions						
4110 · City of Chowchilla	58,603.26	39,789.51	18,813.75	147.28%		
4120 · City of Madera	0.00	194,614.51	-194,614.51	0.0%		
4130 · County of Madera	58,132.01	231,515.33	-173,383.32	25.11%		
Total 4100 · City-County Contributions	116,735.27	465,919.35	-349,184.08	25.06%		
4149 · Private Memberships	0.00	3,000.00	-3,000.00	0.0%		
4151 · Special Events	1,600.00	10,000.00	-8,400.00	16.0%		
Total Income	118,335.27	483,919.35	-365,584.08	24.45%		
Gross Profit	118,335.27	483,919.35	-365,584.08	24.45%		
Expense						
5000 · Salaries						
5001 · Salaries- MCEDC	85,588.56	256,765.58	-171,177.02	33.33%		
Total 5000 · Salaries	85,588.56	256,765.58	-171,177.02	33.33%		
5100 · Employee Expense						
5110 · FICA ER	5,079.71	15,919.47	-10,839.76	31.91%		
5120 · Medicare ER	1,188.01	3,723.10	-2,535.09	31.91%		
5131 · ICMA Retirement	6,419.20	19,257.42	-12,838.22	33.33%		
5150 · Insurance						
5151 · Dental	434.00	1,350.00	-916.00	32.15%		
5152 · Medical	16,596.00	52,858.85	-36,262.85	31.4%		
5153 · Vision	88.72	275.00	-186.28	32.26%		
5150 · Insurance - Other	4.92	14.76	-9.84	33.33%		
Total 5150 · Insurance	17,123.64	54,498.61	-37,374.97	31.42%		
5160 · LT Disability	351.36	1,054.08	-702.72	33.33%		
5170 · Insurance - Worker's Comp	805.71	5,769.93	-4,964.22	13.96%		
5180 · Staff Mileage	364.28	3,500.00	-3,135.72	10.41%		
5190 · Staff Expense	1,046.40	2,500.00	-1,453.60	41.86%		
5195 · ED/Staff Cell Phones	719.90	3,000.00	-2,280.10	24.0%		
Total 5100 · Employee Expense	33,098.21	109,222.61	-76,124.40	30.3%		
5200 · Marketing	16,268.26	42,000.00	-25,731.74	38.73%		
5400 · Conference & Training	2,032.41	3,500.00	-1,467.59	58.07%		
6160 · Organization Dues	890.00	1,500.00	-610.00	59.33% 32.75%		
6170 · Equipment Rental 6230 · Publications/Directories	982.45 79.00	3,000.00 500.00	-2,017.55 -421.00	32.75% 15.8%		
6250 · Postage and Delivery	0.00	250.00	-421.00 -250.00	0.0%		
6260 · Printing and Reproduction	0.00	250.00	-250.00 -250.00	0.0%		
6270 · Newsletter	0.00	2,000.00	-2,000.00	0.0%		
OLI V HEWSIGHEI	0.00	۷,000.00	-2,000.00	0.070		

6290 · Rent	10,087.58	26,000.00	-15,912.42	38.8%
6300 · Repair and Maintenance				
6301 · Office Maintenance	899.16	3,500.00	-2,600.84	25.69%
6302 · Computer Repairs	0.00	0.00	0.00	0.0%
6300 · Repair and Maintenance - Other	0.00	0.00	0.00	0.0%
Total 6300 · Repair and Maintenance	899.16	3,500.00	-2,600.84	25.69%
6331 · Commissioner Expense	19.77	200.00	-180.23	9.89%
6340 · Telephone	1,389.78	3,500.00	-2,110.22	39.71%
6390 · Utilities	319.18	6,500.00	-6,180.82	4.91%
6550 · Office Expense				
6560 · Payroll Expenses	63.00	0.00	63.00	100.0%
6550 · Office Expense - Other	566.06	2,000.00	-1,433.94	28.3%
Total 6550 · Office Expense	629.06	2,000.00	-1,370.94	31.45%
6555 · Insurance - Office	2,059.00	2,350.00	-291.00	87.62%
6670 · Special Events Expense	0.00	9,500.00	-9,500.00	0.0%
6950 · CDBG Expense - Misc	360.00	0.00	360.00	100.0%
6980 · Audit	0.00	5,700.00	-5,700.00	0.0%
7000 · Other Expenses				
7120 · Equipment Purchase				
7122 · Comp Equip/Tech Upgrade	0.00	5,681.16	-5,681.16	0.0%
7120 · Equipment Purchase - Other	0.00	0.00	0.00	0.0%
Total 7120 · Equipment Purchase	0.00	5,681.16	-5,681.16	0.0%
7000 · Other Expenses - Other	0.00	0.00	0.00	0.0%
Total 7000 · Other Expenses	0.00	5,681.16	-5,681.16	0.0%
Total Expense	154,702.42	483,919.35	-329,216.93	31.97%
Net Ordinary Income	-36,367.15	0.00	-36,367.15	100.0%
Net Income	-36,367.15	0.00	-36,367.15	100.0%

TO: Executive Committee, Madera County Economic Development Commission

FROM: Kristina Gallagher, Executive Director, Madera County Economic Development

Commission

RE: October Update

DATE: November 10, 2025

The Madera County Economic Development Commission (MCEDC) is grateful for the opportunity to represent the County of Madera, the City of Madera and the City of Chowchilla and continue to support economic vitality through local and regional economic development efforts that will result in job and business growth.

MCEDC joined the California Central Valley Economic Development Corporation (CCVEDC) in a Southern California Broker Mission in Irvine, CA. Discussions with the industrial broker and site selection companies focused on the high cost of rent in Southern California and the abundance of available industrial buildings. Although these companies acknowledged that the cost of living in Southern California is high, including high rent and vacancy rates, they are seeing that business owners are reluctant to move location to a more affordable region such as the central valley due to high relocation costs and comfort of their community.

There was also discussion about aging long-time property owners who may be unaware of the recent changes to inherited property rules under Proposition 19. Passed in 2020 and backed by the California Association of Realtors, this measure introduced significant modifications to California's property tax assessment process. Under Prop 19, property values are reassessed immediately upon the transfer of ownership, such as when real estate is passed from parents to their children. The marketing and intent behind Prop 19 was to expand property tax relief for certain groups of homeowners, including seniors, people with disabilities, and victims of natural disasters, by allowing them to transfer their existing low property tax basis to a new home. This provision was designed to encourage these homeowners to sell their current homes and purchase new ones without facing a significant property tax increase.

What was less publicized about Prop 19, is that it significantly reduced the previous ability for heirs to retain their family's low property tax basis when inheriting a home, unless certain conditions are met. To qualify, the inherited property, such as a family home or a family farm, must become the principal residence of the child or grandchild (if the child's parents are deceased) within one year of the transfer.

This reassessment can result in substantial increases in property taxes, potentially creating unexpected financial burdens for heirs. In some cases, reassessed property values can lead to tax hikes amounting to hundreds of thousands of dollars annually. Such costs may be unsustainable or unaffordable for inheritors, posing risks to the long-term financial stability of families and their businesses.

It is essential for aging property owners to consult with professionals who specialize in Prop 19 and to develop a comprehensive succession plan. Understanding the potential tax implications of property transfers under this law can help families make informed decisions and avoid unexpected financial burdens. By working with estate planners, tax advisors, and real estate

consultants, property owners can explore strategies to preserve family assets, minimize property tax increases, and ensure a smooth transition of ownership to the next generation.

MCEDC State of the County 2025

As a final reminder, MCEDC will hold its annual State of the County event on *November 13th from 11:30 a.m. to 1:30 p.m.* at the Madera Municipal Golf Course. This event will feature presentations from key community leaders, including the Chair of the Madera County Board of Supervisors, the Mayor of the City of Madera, the Mayor of the City of Chowchilla, and the CEO of the Eastern Madera County Foundation. Each speaker will provide an annual update highlighting recent accomplishments, ongoing initiatives, and future plans that impact the economic and social landscape of Madera County.

MCEDC Annual Report 2024/25

MCEDC has printed its 2024/25 Fiscal Year Annual Report, which will be distributed to the MCEDC Executive Committee and Board, real estate brokers, developers, site selectors, and other key stakeholders. The report is public and is now available both in print and online through the MCEDC website here, and will also be available at the State of the County at check-in.

This report plays a vital role in showcasing MCEDC's progress, impact, and strategic direction over the past year. It highlights key accomplishments, ongoing projects, and regional economic trends that influence investment and development opportunities in Madera County and the Cities of Madera and Chowchilla. By providing transparent, data-driven insights, the annual report helps build trust with stakeholders, supports informed decision-making, and strengthens collaboration across public and private sectors. It also serves as a valuable tool to attract new investment by demonstrating the region's economic potential and the proactive efforts being made to support business growth.

Local Economic Development

MCEDC attended the groundbreaking celebration for the Yosemite Travel Center Facility that broke ground on a new state-of-the-art facility in Tesoro Viejo, located at the southeast corner of SR 41 and Tesoro Viejo Boulevard. The project will include a convenience center featuring a Jamba Juice and a car wash, with an expected opening in Spring 2026.

MCEDC successfully completed the Economic Development Certificate Program in mid-October. This educational initiative, organized by the California Association for Local Economic Development (CALED) in partnership with the California Academy for Economic Development, Fresno State, and the University Business Center, is a four-day program that provides comprehensive training on the fundamental principles and practices of local economic development.

As stated above, MCEDC participated in the CCVEDC Southern California Mission Trip, in partnership with Fresno, Kern, Kings, Merced, and Tulare Counties. The trip aimed to engage with brokers and site selectors to discuss available sites, market data, workforce trends, new businesses, incentives, and recent developments in the Central Valley.

MCEDC also attended F3 (Farms, Food, Future) Local's Central Valley Food Economy Summit on October 17th at the Clovis Veterans Memorial District. The summit focused on the role of

local food infrastructure in supporting community and economic development and highlighted best practices for shared kitchen facilities and collaborative food systems. Additionally, the University of California Agriculture and Natural Resources team recently launched an F3 Local Feasibility Study, which examines opportunities for aggregation, small-scale processing, and food hub development across the San Joaquin Valley and has been working with the Madera County Public Health Department.

At the beginning of November, MCEDC coordinated an informational roundtable discussion with the California Infrastructure Delivery Coalition (CalInfra), the Madera County Transportation Commission (MCTC) and Madera County leadership. The session provided an opportunity to exchange insights on a variety of project delivery methods, including public-private partnerships, design-build models, and progressive delivery approaches that can help streamline local government projects. Participants discussed a variety of strategies to optimize procurement methods, emphasizing the importance of carefully analyzing each project to determine the most effective approach. The conversation also highlighted how thoughtful procurement planning can enhance funding readiness and ensure that resources are allocated efficiently.

MCEDC also participated in TeamCA's "Meet the Consultants 2025" Conference in Contra Costa County. The event brings together site selectors, economic development professionals, local government leaders, state and federal agencies, developers, utilities, investors, brokers, community colleges, and workforce development organizations. This California-focused forum offers a valuable platform for connecting local leaders with nationally and regionally recognized site selectors and industry experts, fostering collaboration and providing insight into emerging economic development trends and opportunities across the state.

Looking ahead, MCEDC is scheduled to attend the California State Association of Counties (CSAC) 131st Annual Meeting in Santa Clara County. This annual event brings together county representatives from across California to address shared challenges, exchange innovative ideas, and develop practical solutions. The event provides an important opportunity for county leaders to connect across regions, discuss emerging issues, and strengthen the partnerships that support effective and collaborative governance.

State Legislative/Budget Update

The Legislature has adjourned and will reconvene in Sacramento on January 5, 2026, to begin the second year of the 2025-26 session. The Governor has completed bill signings and veto decisions, marking the conclusion of the 2025 legislative activity. At this point, MCEDC will need to consider priorities for the upcoming second year of the two-year session and begin preparing for the Governor's Budget in January of 2026.

California's state revenues are generated primarily from the "Big Three" including, personal income tax, which accounts for more than 40% of total collections, followed by corporation, and sales tax. The California Department of Finance (DOF) Finance Bulletin reported that the preliminary General Fund agency cash receipts totaled \$2.1 billion, or 11.9 percent, above the Budget Act forecast for September. This gain was primarily driven by personal income tax receipts, which exceeded projections by \$2.3 billion, largely due to higher estimated payments and withholding. These increases were partially offset by shortfalls across other revenue sources. Although the state does not have a scheduled estimated payment deadline in September, many taxpayers chose to make payments in alignment with the federal third-quarter estimated payment

date. Since April, cumulative preliminary General Fund agency cash receipts have surpassed projections by \$6.5 billion, including \$2.7 billion in higher-than-expected cash collections during the 2024-25 fiscal year.

As a reminder, the MCEDC Executive Committee has voted to postpone the Legislative Mission Trip to mid-February to allow time to build consensus on the legislative and budget priorities that commissioners will advocate for and to develop a more focused approach aligned with MCEDC's strategic goals.

The mission will center on meetings with the Chair and Vice Chair of the Assembly Committee on Economic Development, Growth and Household Impact and the Assembly Committee on Local Government, as well as the Chair and Vice Chair of the Senate Committee on Business, Professions and Economic Development and the Senate Committee on Local Government.

The primary objective of these meetings is to establish relationships with key decision-makers, introduce them to MCEDC's role, and discuss issues directly impacting Madera County, the City of Madera, and the City of Chowchilla.

Conclusion

As always, we look forward to continuing our discussions on economic opportunities for Madera County, the City of Madera and the City of Chowchilla and will continue to work with staff to keep the Executive Committee updated. Should you or your staff have any questions, please don't hesitate to let us know.



Report of Activities November 2025

Fiscal Year Leads

*MC: Madera County, M: Madera City, C: Chowchilla City

Project	Date	Industry	Site Requirements	Source	Source Jurisdictions*		ons*	Status	Notes
					MC	M	С		
2025									
2516	10/15/2025							Active	Follow up call
	10/14/2025							Potential	New development
2515	10/15/2025							Active	Meeting with Will Tacket
	10/14/2025							Potential	New business
2514	9/18/2025			GoBiz				Potential	GoBiz Project
2513	7/23/2025							Potential	Meeting RE Project Change
2512	10/31/2025	Manufacturing						Active	Call with client
	10/21/2025	Manufacturing						Active	Call with client
	10/21/2025	Manufacturing						Active	Call with PGE
	10/6/2025	Manufacturing						Active	Call with client
	8/19/2025	Manufacturing						Active	Call with PG&E RE Proje
	7/29/2025	Manufacturing						Active	Follow up Call w/ PG&E RE Project Ocean
	7/21/2025	Manufacturing						Active	Meeting with PG&E RE Project Ocean
	7/11/2025	Manufacturing						Potential	Conference Call RE Project Ocean
2511	6/27/2025	Manufacturing	2 acres					Potential	Referral from Go-Biz
2510	7/22/2025							Active	Call with Paul Collins RE Project Yosemite
	6/13/2025							Active	Virtual meeting with clier RE Project Yosemite/Revolving Loa Program
	6/2/2025							Active	Virtual meeting with Supervisor Rob Poythre RE Project Yosemite
	5/29/2025							Potential	Virtual Meeting with Pau Collins RE Project Yosemite
2509	5/21/2025							Potential	Virtual Meeting with Jam Bax RE Project Honey
2508	5/12/2025	Manufacturing	25,000 sq. ft.					Potential	Site Tour for Project Box
2507	4/11/2025	Industrial	77 acres					Potential	Call with broker re poten new client/site

2506	4/4/2025					Potential	Meeting with client re
	1/0/000						potential new project
2505	4/8/2025	Power Plant				Potential	Meeting with potential
	0/00/000						client re new project
	2/28/2025	Power Plant				Potential	Call with the Fresno Native
							American and Business
							Development Center RE
0504							Potential Project/Funding
2504	8/26/2025	Commercial/Industrial	5 acres		X	Active	Call with Kulvinder Gil RE
							Project Green
	7/8/2025	Commercial/Industrial	5 acres		X	Active	Call with Kulvinder Gil RE
		0 110 1 111			.,		Project Green
	0/40/0005	Commercial/Industrial	5 acres		X	A .:	Lunch Meeting with
	6/12/2025					Active	Kulvinder Gill RE Project
	0/0/0005	0			V		Green
	6/2/2025	Commercial/Industrial	5 acres		X	Active	Call with Placer Title RE
	2/2/0005	0	.		V		Project Green
	3/3/2025	Commercial/Industrial	5 acres		X		Conference Call with
						Active	Kulvinder Gill and Kirk
							Atamian, REMAX RE
	2/27/2025	Commercial/Industrial	5 acres		Χ	Potential	Project Green Meeting with SPAN and
	2/2//2025	Commercial/moustrial	5 acres		^	Poteritiai	client RE Project Green
2503	2/7/2025	Residential/Commercial	1,032 acres	X		Active	Gunner Ranch West
			•				
2502	2/5/2025	Warehouse	4 acres	X	X	Potential	Matthew Watson RE
							potential project
2501	3/11/2025	Retail	50 acres			Active	Conference Call with Tim
							Seiler and Raj Panu RE
							HWY 99/AVE 7 Project
	2/5/2025	Retail	50 acres	X		Potential	Call with Jamie Bax,
							County of Madera and Tim
							Seiler RE potential project
	0/0/000=	5					on Ave 7/HWY 99
	2/3/2025	Retail	50 acres	X		Active	Tim Seiler and Raj Pannu
							RE potential project on Ave
							7/HWY 99

Joint Powers Agency

Jurisdiction	Date	Activity	Staff	Agency Member	Project Assistance	Type Assistance*							Notes
						ВА	BE	BR					
Chowchilla													
	7/10/2025	Meeting	KG	Staff					Chowchilla Meeting with Rod Pruett, and Jaime Quintana RE Update				
	4/3/2025	Meeting	KG	Staff					Meeting with Jaime Quintana, City of Chowchilla RE introduction				
	3/20/2025	Call	KG	Staff					Pre-Call with Rod Pruett, City of Chowchilla RE Monterey ICSC				
	3/13/2025	Lunch	KG	Staff					Lunch meeting with Mayor Kelly Smith and Councilmember Jeff Troost, City of Chowchilla - Introduction				
	2/11/2025	Meeting	KG, LL	Staff					City of Chowchilla City Council Meeting RE MCEDC Budget				
	1/14/2025	Meeting	KG	Staff					Chowchilla City Council Meeting - Introduction				

	11/21/2024	Meeting	KG, BK	Staff			Met with Rod Pruett- introduction/updates
Madera							
	8/20/2025	Meeting	KG, LL	Staff			RE Revolving Loan Program
	7/24/2025	Meeting	KG	Staff			Lunch meeting with Councilmember Elsa Mejia, Madera
	7/17/2025	Meeting	KG	Staff	X		City meeting with Mayor Gallegos and Arnoldo Rodriguez RE Project Yosemite
	6/10/2025	Meeting	KG	Staff	X		Meeting with Madera City Planning Department RE Project Green
	4/15/2025	Call	KG	Staff			Call with City of Madera and new client re site selection
	3/20/2025	Call	KG	Staff			Pre-Call with Arnoldo Rodriguez, City of Madera RE Monterey ICSC
	2/26/2025	Meeting	KG	Staff		X	Meeting with City of Madera and Lou Ginise RE Expansion of Central Valley Opportunity Center, Inc.
	2/20/2025	Meeting	KG	Staff			Coffee Meeting with Councilmember Rohi Zacharia - Introduction
	2/10/2025	Meeting	KG	Staff			Lunch meeting with Mayor Cece Gallegos, City of Madera
	2/5/2025	Meeting	KG, LL	Staff			City of Madera Council meeeting RE MCEDC Budget
	1/30/2025	Meeting	KG	Staff			Meeting with Councilmember Steve Montes, Madera City Council
	1/10/2025	Meeting	KG	Staff		Х	Meeting with the City of Madera and Kirk Atamian RE Ideas for information for new businesses
	12/5/2024	Meeting		Staff			Introduction Councilmember Rodriquez
	12/4/2024	Meeting	KG	Staff			Council Meeting-Introduction
	12/2/2024	Meeting	KG	Staff	Х		Met with Arnoldo Rodriquez/Will Tackett project updates
County							
	10/6/2025	Meeting	KG	Staff			Madera County/Hipcamp meeting re low-impact camping
	10/1/2025	Meeting	KG	Staff			Meeting with Supervisor Gonzalez, CAO Matt Treber, CIO Alexan Balekian RE State of the County
	9/24/2025	Lunch	KG	Staff			Meeting with County Supervisor Bobby Macaulay RE Updates
	9/24/2025	Meeting	KG	Staff			MCEDC/MCTC Virtual Meeting with CallNFRA and Supervisor Rob Poythress RE Infrastructure
	9/23/2025	Celebration	KG	Staff			Madera County Board of Supervisors Meeting - Jay Varney Retirement Celebration
	9/18/2025	Meeting	KG	Staff			Meeting with Jay Varney, CAO, Madera County

9/11/2025	Brunch	KG	Staff		Meeting with Supervisor Leticia Gonzalez and Councilmember Anita Evans
8/8/2025	Ribbon Cutting	KG	Staff		Menchie's Frozen Yogurt
7/10/2025	Meeting	KG	Staff		County meeting with Jay Varney RE Update
7/2/2025	Ribbon Cutting	KG, EE	Staff		Ribbon Cutting for Northfork Fire Station #11
6/12/2025	Meeting	KG	Staff		Meeting with Jay Varney, Madera County and Madera County Workforce Board
4/9/2025	Meeting	KG	Staff		Board of Commissioners Meeting
4/8/2025	Groundbreaking	KG	Staff		Canyon Creek Elementary School Groundbreaking
4/2/2025	Meeting	KG	Staff		Meeting with Matt Treber, Madera County RE Economic Development tools
4/2/2025	Meeting	KG	Staff		Monthly Meeting with Jay Varney, CAO, Madera County
4/1/2025	Meeting	KG	Staff		County Board of Supervisors Board Meeting RE Budget
3/13/2025	Virtual Meeting	EE	Staff		Connecting Oakhurst Virtual Meeting
3/21/2025	Call	KG	Staff		Pre-Call with Madera County RE Monterey ICSC
3/21/2025	Event/Luncheon	EE, LL	Staff		Madera County Women's Network Lunch
3/17/2025	Call	KG	Staff		Conference call with Supervisor Rob Poythress, County of Madera RE Update
3/5/2025	Meeting	KG	Staff		Monthly Meeting with Jay Varney, CAO, County of Madera
2/26/2025	Meeting	KG	Staff		Meeting and Site Tour at Seaboard Energy with Madera County
1/30/2025	Meeting	KG	Staff		Meeting with Jay Varney, CAO, County of Madera RE project updates
1/14/2025	Meeting	KG	Staff		Meeting with Supervisor Bob Macaulay, Supervisor Leticia Gonzalez, Matt Treber, County of Madera RE Introduction/projects
1/13/2025	Meeting	KG	Staff		Meeting with Supervisor Rob Poythress RE county updates
12/4/2024	Meeting	KG	Staff		Jay Varney/Project updates
11/12/2024	Meeting	KG, BK	Staff		Board of Supervisors-Introduction
11/6/2024	Meeting	KG	Staff		Jay Varney-introduction

Memberships/ Partners

Memberships/ Par Name		Antivity	Contacts	Mastingall and	Notes
Name	Date	Activity	Contacts	Meetings/Leads	Notes
CCVEDC (California Central					
Valley Economic Development					
Corporation)					
	10/27 - 10/30/2025	Mission	5		Southern California Broker
	7/18/2025	Meeting			CCVEDC Monthly Meeting
	7/10/2025	Meeting			CCVEDC RE Budget
	6/23-6/26/2025	Mission			Dallas, TX
	5/30/2025	Meeting			Annual CA Central Valley EDC Planning Meeting at Fresno EDC
	5/22/2025	Virtual Meeting			Executive Committee from CA Central Valley EDC RE Annual Agenda
	4/29/2025	Mission			Central Valley EDC Virtual Mission
	4/11/2025	Meeting			Central Valley EDC Board Meeting
	3/13/2025	Mission			AIR CRE Central California Presentation
	3/11/2025	Meeting			Pre-Meeting RE AIR CRE Central California Presentation
	2/21/2025	Meeting			California Central Valley EDC Meeting
	1/21-1/22/2025	Mission			Central Valley Economic Development Corportation Legislative Mission in Sacramento
	12/10/2024	Virtual Meeting			Legislative mission planning meeting
	11/15/2024	Meeting			Monthly Meeting
SIOR (Society of Industrial and Office Realtors)					
	5/1/2025	Mission			Annual Golf Tournament with Merced and Kern Counties
	12/12/2024	Mission			Annual Holiday Luncheon
Team CA					
	9/25/2025	Virtual Meeting			RE One Big Beautiful Bill
	8/28/2025	Meeting			
	7/30/2025	Meeting			
	6/30/2025	Virtual Meeting			TEAM CA RE SEMICON West
	5/28/2025	Virtual Meeting			
	1/27/2025	Virtual Meeting			Virtual Meeting with TEAMCALIFORNIA RE Introduction/Overview
NAIOP					
	12/11 - 12/12/2024	Mission			Holiday Event/Breakfast
CALED (California Association of Local Economic Development)					
	10/20 - 10/23/25	Certificate Program			California Association for Local Economic Development Certificate Program
	9/15 - 9/17/25	Conference			California Local Economic Development Association's Finance

				and Real Estate Summit
	7/16 - 7/17/25	Conference		2025 Summer Rural Economic Development Exchange
	5/7-5/9/25	Conference		Annual Conference
ICSC (International Council of Shopping Centers)				
	9/27 - 9/30/25	Conference		ICSC Western - Palm Springs
	5/18-5/20/25	Conference		Las Vegas
	3/24-3/26/2025	Conference		Monterey

Affiliations

Date	Event/Activity	Staff
Cavarnar's Office of Business and Fasnamia		
Governor's Office of Business and Economic Development (GO-Biz)		
7/29/2025	Lunch meeting with Tiffany Louk, GOBIZ RE Calcompetes	KG
7/25/2025	GOBIZ meeting RE Project Ocean	KG
7/22/2025	GOBIZ CalCompetes Webinar	KG, EE, LL
7/15/2025	GOBIZ Webinar RE Foreign Trade Zones	KG, EE, LL
6/30/2025	Virtual Meeting with Go-BIZ RE Cal Competes Program	KG
4/21/2025	Meeting with GO BIZ	KG
2/27/2025	Call with Tiffany Louk, Go BIZ	KG
12/5/2024	Introduction	BK, KG
Greater Madera County Industrial Association	The Gadolott	BR, RO
(GMCIA)		
10/8/2025	Meeting	KG, LL
9/10/2025	Meeting	KG, LL
6/11/2025	Meeting	KG,LL
5/14/2025	Meeting	KG, LL
4/9/2025	Meeting	KG, LL
3/12/2025	Meeting	KG, LL
2/12/2025	Human Resources/ Labor Laws	KG, EE, LL
1/8/2025	Workforce Development Board of Madera County - RE Programs	KG
12/11/2024	Hospital Tour	KG,LL
11/13/2024	'	BK, KG, LL
Madera County Workforce Investment Board		
10/8/2025	Meeting: Madera County Workforce Business Services Division	EE
10/6/2025	Marketing Committee Meeting	KG
9/19/2025	Tour: Autozone Distribution Center in Chowchilla, CA	KG, EE
8/28/2025	Marketing Committee Meeting	KG
8/21/2025	Meeting	KG
8/20/2025	Marketing Subcommittee	KG
8/19/2025	Meeting with Valley Children's Hospital RE Programs/Services	KG
8/11/2025	California Workforce Development Board Regional Tour Site Visit	KG
7/31/2025	City of Chowchilla/Workforce Development Board meeting w/Rod Pruett and Jaime Quintana - Introduction/workforce programs	KG
7/30/2025	City of Madera/Workforce Development Board meeting w/ Arnoldo Rodriguez - Introduction/workforce programs	KG
6/18/2025	Madera County Workforce Board Meeting	KG
6/9/2025	Meeting with Madera County Workforce Board RE Coordination	KG
5/6/2025	Meeting with Ardaugh Glass and Madera County Workforce Assistance Center RE workforce programs and economic development	KG

4/17/2025	Madera County Workforce Board Meeting	KG
2/20/2025	County of Madera Workforce Development Board Meeting	KG
2/19/2025	County of Madera Workforce Development Board Subcommittee Meeting RE Marketing	KG
12/18/2024	Board Meeting	KG
Eastern Madera County Foundation		
8/7/2025	2025 Trolley Tour	KG
7/30/2025	Eastern Madera County Foundation Meeting	KG
7/2/2025	Lunch meeting with Supervisor Bobby Macaulay and Adam Olivares, Oakhurst Chamber RE Eastern Madera	KG, EE
5/29/2025	Meeting	KG
3/26/2025	Board Meeting	EE
1/29/2025	Meeting	KG

Chambers

Name	Date	Activity	Staff	Leads	Notes
Madera Chamber					
	9/24/2025	Ribbon Cutting	EE, LL		MindDivers Grand Opening
	8/7/2025	Awards Ceremony	KG		Lifetime Achievement Award
	7/18/2025	Grand Opening	EE, LL		Sizzlin Smash Burgers in the City of Madera
	7/10/2025	New Ownership	EE, LL		Celebration for Leighton's Jewelers in the City of Madera
	7/7/2025	Grand Opening	EE		J&P Spine and Joint Center in the City of Madera
	6/27/2025	Ribbon Cutting	KG, EE		Burrito King
	6/25/2025	Ribbon Cutting	EE		EECU ATM
	6/10/2025	Virtual Meeting	KG		Debi Bray, Madera Chamber RE Project Yosemite
	3/26/2025	Ribbon Cutting	EE		Ribbon Cutting - Madera County Food Bank
	3/6/2025	Ribbon Cutting	EE, LL		Ribbon Cutting - Imperial Jewelry
	2/10/2025	Groundbreaking	KG, EE		7 Eleven City of Madera Groundbreaking
	1/24/2025	Ribbon Cutting	KG		Calbee Ribbon Cutting Ceremony
Chowchilla Chamber					
	1/25/2025	Event/Dinner	KG		Chowchilla District Chamber of Commerce Business Awards Dinner
Oakhurst Chamber					
	9/24/2025	Meeting/Training	KG, EE		Oakhurst Entrepreneurial Ecosystem Program Meeting
	7/2/2025	Meeting	KG		Lunch meeting with Supervisor Bobby Macaulay and Adam Olivares, Oakhurst Chamber RE Eastern Madera
	6/18/2025	Meeting	KG		Connecting Oakhurst Advisory Committee
	6/4/2025	Meeting/Tour	KG		Oakhurst with Adam Olivares, Oakhurst Chamber
	4/8/2025	Luncheon	KG		Oakhurst Women in Business Luncheon
	2/27/2025	Luncheon	KG		Oakhurst Area Chamber Installation and Awards Luncheon
Coarsegold Chamber					
	3/27/2025	Event/Dinner	KG		Coarsegold Chamber Installation Dinner

Trade Shows/Conferences

Trade energy control energy				
Date	Name	Location	Notes	Staff
9/2 - 9/4/25	Conference	Monterey	CA Workforce Association "Meeting of the Minds" Conference	KG
4/23 - 4/25/25	Conference	Sacramento	California State Association of Counties	KG, EE

Conference/Economic Development Panel	

MCEDC Events

Date	Туре	Place	Speakers	Event Partners	Attendees
4/17/2025	Economic Summit	Madera Municipal Golf Course	Mark Kempton, CALINFRA and Ethan Smith, NEWMARK Pearson Commercial Real Estate	PG&E, North Fork Rancheria of Mono Indians, Valley Children's Healthcare, Span Construction & Engineering Inc., Precision Engineering	120
10/31/2024	State of the County	Madera Municipal Golf Course	City of Chowchilla Mayor, & City of Madera Mayor, Ronda Salisbury	Red Rock	TBD

Staff Calendar

*BA: Business Assistance, PA: Project Assistance, BR: Business Retention, BE: Business Expansion

Date	Activity	BA, PA, BR, BE	Notes	Staff
10/17/2025	Summit		Central Valley Food Economy Summit	KG, EE
10/15/2025	Meeting		S2J2 4C Manufacturing and Economic Development	KG
10/13/2025	Meeting		MCEDC Board of Commissioners	KG, EE, LL
10/10/2025	Meeting		Coffee with Combined Insurance	KG
10/8/2025	Meeting		MCTC Sustainable Community Strategy Oversight	KG
10/2/2025	Groundbreaking		Tesoro Viejo/Yosemite Travel Center Travel Facility	KG
9/11/2025	Ceremony		Madera County 9/11 Memorial Ceremony	KG, EE, LL
9/8/2025	Meeting		MCEDC Executive Committee Meeting	KG, EE, LL
9/5/2025	Meeting/Tour		Tour of Tesoro Viejo with Karen McCaffrey	KG
8/27/2025	Virtual Meeting		Mark Kempton, CALINFRA RE potential for collaboration	KG
8/26/2025	Luncheon		Crystal Tower Awards - Madera County Compact Business and Education Shareholders	KG
8/19/2025	Dinner		Business Journal's Family-Owned Business Awards	KG
8/15/2025	Tour		New Camarena Occupational Health Office - Tour	KG, EE
8/13/2025	Meeting		MCEDC Executive Committee Meeting	KG, EE, LL
7/29/2025	Call		Call w/ Mark Kempton, CallNFRA Re Collaboration efforts	KG
7/23/2025	Lunch		Lunch with Bobby Kahn, Former ED, MCEDC	KG
7/16/2025	Meeting		Central Valley Community Foundation 4C Manufacturing and Economic Development Monthly	KG
7/9/2025	Meeting		MCEDC Board of Commissioners	KG, EE, LL
6/18/2025	Meeting		4C Manufacturing and Economic Development Monthly	KG
6/12/2025	Meeting		Mary Collins, 4C Manufacturing and Economic Development Committee	KG
6/11/2025	Meeting		MCEDC Executive Committee	KG, EE, LL
6/11/2025	Meeting		MCTC Sustainable Community Strategy Oversight Committee	KG
6/4/2025	Meeting	BE	Pacific Pectin Inc Introduction/Tour	KG
5/29/2025	Meeting		Kat Keovilay, United We Staff RE Introduction	KG
5/21/2025	Virtual Meeting		4C Manufacturing and Economic Development	KG
5/14/2025	Meeting		MCEDC Executive Committee Meeting	KG, EE, LL
5/14/2025	Luncheon		Ultra Gro 40th Anniversary Luncheon	KG
5/14/2025	Meeting		MCTC	KG
5/13/2025	Meeting		Meeting with Robert Flores RE PGE Economic Development Rate	KG
5/6/2025	Meeting		Meeting with Ardaugh Glass and Madera County Workforce Assistance Center RE workforce programs and economic development	KG
4/29/2025	Meeting		Meeting with Eric Hadden, Water, Energy and Technology Center, Fresno State RE intro	KG
4/28/2025	Meeting		Meeting with Tal Eslick, Consultant RE Intro	KG

Meeting Frason EDC Real Estate Forecast KG	4/16/2025	Meeting		S2J2 4C Manufacturing and Economic Development Meeting	KG
MCEDC Pre-Meeting with Speakers RE Economic Summit				·	
AU20025 Event Clovis Retail and Commercial Broker Event KG 3/28/2025 Meeting Central Valley Community Foundation's Council of Business Meeting KG 3/28/2025 Virtual Meeting Central Valley Community Foundation 4C Manufacturing and Economic Development Virtual Meeting Central Valley Community Foundation 4C Manufacturing and Economic Development Virtual Meeting Coffee meeting with Kristins Solvers, Central Valley Community Foundation 4C Manufacturing and Economic Development Virtual Meeting KG EE, LL 3/19/2025 Meeting MCERCE Executive Committee Meeting KG, EE, LL 3/19/2025 Event Climate Optimist Speaking Event with PO&E CEO Patti Poppe at UC Mercad KG Central Valley Economic Development Corporation Meeting with MedTech KG Meeting Meetin					
Central Valley Community Foundation's Council of Business Meeting King					
Orffee meeting with PG&E RE Update KG					
Virtual Meeting Central Valley Community Foundation 4C Manufacturing and Economic Risport				·	
Coffee meeting with Kristnas Solberg, Central Valley Community Foundation RG RE Jobs 1st projects				Central Valley Community Foundation 4C Manufacturing and Economic	
MCEDC Executive Committee Meeting MCEDC Executive Committee Meeting KG, EE, LL	3/14/2025	Coffee		Coffee meeting with Kristina Solberg, Central Valley Community Foundation	KG
Science Central Valley Economic Development Corporation Meeting with Medical KG	3/12/2025	Meeting			KG, EE , LL
Meeting with Joseph Callegos, Cen Cal Business Finance Group RE Introduction/Revolving Loan Fund Meeting with the Yalley Children's Hospital RE Introduction KG	3/10/2025	Event		Climate Optimist Speaking Event with PG&E CEO Patti Poppe at UC Merced	KG
Introduction/Revolving Loan Fund Meeting with the Valley Children's Hospital RE Introduction KG	3/6/2025	Meeting			KG
Conference Call with Kulvinder Gill and Kirk Atamian, REMAX RE Potential property sale property sale Call with Equipment Share RE expansion KG	3/4/2025	Meeting		Introduction/Revolving Loan Fund	KG
2/28/2025 Call BE Call with Equipment Share RE expansion KG	3/4/2025	Meeting			KG
2/27/2025 Call PA Call with representative of North Fork Mono Tribe RE Casino Update KG 2/27/2025 Call PA Call with Reni Maggiore RE Development on AVE 12 1/2 2/27/2025 Event Senate President Pro Tempore Toni Alkins KG 2/25/2025 Event Business Journal's CEO of the Year Networking Reception/Dinner KG 2/25/2025 Meeting S2/2 Manufacturing and Economic Development Task Team Meeting KG 2/20/2025 Meeting S2/2 Four County Coordinating Committee Meeting KG 2/20/2025 Meeting S2/2 Four County Coordinating Committee Meeting KG 2/20/2025 Meeting Lunch meeting with Charlie Schuh and Buk Wagner, Colliers - Introduction KG 2/12/2025 Meeting MCEDC Executive Committee Meeting KG 2/21/2025 Meeting McEDC Executive Committee Meeting KG 2/21/2025 Meeting Meeting McEDC Executive Committee Meeting KG 2/21/2025 Meeting Meeting with Alex Tavlian, local government affairs representative for Chukchansi 2/21/2025 Meeting Call with Charlie Schuh, Senior Vice President, Central California Industrial, Colliers RE Introduction KG 2/21/2025 Meeting Call with Carlie Schuh, Senior Vice President, Central California Industrial, Colliers RE Introduction KG 2/21/2025 Meeting Call With Carlie Schuh, Senior Vice President, Central California Industrial, Colliers RE Introduction KG 2/21/2025 Meeting Meeting with CSAC Finance Corporation RE economic development/business partnership KG 2/21/2025 Vitual Meeting Virtual Meeting with Kurt Kurtti, KT Development RE Introduction KG 2/21/2025 Meeting Meeting with Stephanie Nathan, Executive Director of United Way of Fresno and Madera Counties RE Introduction KG 2/21/2025 Meeting Meeting with Dave Tipton, Michael Gunner RE Gunner Ranch West Virtual Meeting with Dave Tipton, Michael Gunner RE Gunner Ranch West Virtual Meeting with Dave Tipton, Michael Gunner RE Gunner Ranch West Virtual Meeting with Dave Tipton, Michael Gunner Re Gunner Ranch West Virtua	3/3/2025	Call			KG
2/27/2025 Call PA Call with Reni Maggiore RE Development on AVE 12 1/2 KG	2/28/2025	Call	BE	Call with Equipment Share RE expansion	KG
2277/2025 Event Central Valley Community Foundation's Friends Forum with Former CA Senate President Pro Tempore Toni Atkins Senate President President President President President President Pro Tempore Toni Atkins Senate President Presi	2/27/2025	Call		Call with representative of North Fork Mono Tribe RE Casino Update	KG
Senate President Pro Tempore Toni Atkins NG	2/27/2025	Call	PA	Call with Reni Maggiore RE Development on AVE 12 1/2	KG
2/25/2025 Event Business Journal's CEO of the Year Networking Reception/Dinner KG 2/25/2025 Meeting S2J2 Manufacturing and Economic Development Task Team Meeting KG 2/13/2025 Meeting S2J2 Four County Coordinating Committee Meeting KG 2/13/2025 Meeting Lunch meeting with Charlie Schuh and Buk Wagner, Colliers - Introduction KG 2/12/2025 Meeting MCEDC Executive Committee Meeting KG, EE, LL 2/7/2025 Lunch BE Lunch meeting with Charlie Schuh and Buk Wagner, Colliers - Introduction KG Meeting McEDC Executive Committee Meeting KG, EE, LL 2/7/2025 Meeting Meeting with Alex Tavlian, local government affairs representative for Chukchansi Call with Charlie Schuh, Senior Vice President, Central California Industrial, Colliers RE Introduction KG Call with Charlie Schuh, Senior Vice President, Central California Industrial, Colliers RE Introduction KG Call with CSAC Finance Corporation RE economic development/business partnership KG Meeting with CSAC Finance Corporation RE economic development/business partnership KG Call with Erin Volpp, Partner of WHSE Partners RE Introduction KG KG Meeting with Meeting with Stephanie Nathan, Executive Director of United Way of Fresno and Madera Counties RE Introduction KG Call with Erin Volpp, Partner of WHSE Partners RE Gunner Ranch West Updates Call with Erin Volpp, Partner of WHSE Partners RE Gunner Ranch West Updates Call with Mark Ward, Stations Casino, General Manager for North Fork Mono Casino Call with Mark Ward, Stations Casino, General Manager for North Fork Mono Casino Meeting with Boby Kahn, Former Interim Executive Director of Madera KG Lipido County EDC - RE EDC Budget KG, EE, LL Meeting with Darren Rose, Former Executive Director of the Madera County KG Lipido Meeting with Darren Rose, Former Executive Director of the Madera County EDC - RE Introduction Meeting with Darren Rose, Former Executive Director of the Madera County EDC - RE Introduction	2/27/2025	Event			KG
2/20/2025 Meeting S2J2 Four County Coordinating Committee Meeting KG 2/13/2025 Meeting Lunch meeting with Charlie Schuh and Buk Wagner, Colliers - Introduction KG 2/12/2025 Meeting MCEDC Executive Committee Meeting KG, EE, LL 2/12/2025 Lunch BE Lunch meeting with Erin Volpp, WHSE Partners RE Update KG 1/29/2025 Meeting Meeting with Alex Tavlian, local government affairs representative for Chukchansi KG 1/29/2025 Call Call with Charlie Schuh, Senior Vice President, Central California Industrial, Colliers RE Introduction KG 1/22/2025 Meeting Call with Charlie Schuh, Senior Vice President, Central California Industrial, Colliers RE Introduction KG 1/22/2025 Meeting Call with Charlie Schuh, Senior Vice President, Central California Industrial, Colliers RE Introduction KG 1/22/2025 Meeting Call with CSAC Finance Corporation RE economic development Meeting with CSAC Finance Corporation RE economic development/business partnership KG 1/16/2025 Vitual Meeting Virtual Meeting with Kurt Kurtti, KT Development RE Introduction/Expansion Plans KG 1/15/2025 Meeting Meeting with Stephanie Nathan, Executive Director of United Way of Fresno and Madera Counties RE Introduction <td>2/25/2025</td> <td>Event</td> <td></td> <td></td> <td>KG</td>	2/25/2025	Event			KG
2/13/2025 Meeting Lunch meeting with Charlie Schuh and Buk Wagner, Colliers - Introduction KG 2/12/2025 Meeting MCEDC Executive Committee Meeting KG, EE, LL 2/17/2025 Lunch BE Lunch meeting with Erin Volpp, WHSE Partners RE Update KG 1/29/2025 Meeting Meeting with Alex Tavlian, local government affairs representative for Chukchansi KG 1/27/2025 Call Call with Charlie Schuh, Senior Vice President, Central California Industrial, Colliers RE Introduction KG 1/22/2025 Meeting CalCities Legislative Reception KG 1/21/2025 Meeting Meeting with CSAC Finance Corporation RE economic development/business partnership KG 1/16/2025 Vitual Meeting Virtual Meeting with Kurt Kurtti, KT Development RE Introduction KG 1/16/2025 Call BE Call with Erin Volpp, Partner of WHSE Partners RE Introduction/Expansion Plans Meeting with Stephanie Nathan, Executive Director of United Way of Fresno and Madera Counties RE Introduction KG 1/15/2025 Call Conference call with Dave Tipton, Michael Gunner RE Gunner Ranch West Updates 1/10/2025 Virtual Meeting GoBiz Virtual Meeting RE Jobs 1st Feedback KG 1/19/2025 Call Call with Mark Ward, Stations Casino, General Manager for North Fork Mono Casino Meeting with Bobby Kahn, Former Interim Executive Director of Madera KG 1/19/2025 Meeting Madera EDC Board Meeting Meeting with Darren Rose, Former Executive Director of the Madera County EDC - RE EDC Budget Meeting with Darren Rose, Former Executive Director of the Madera County EDC - RE Introduction KG 1/19/2024 Meeting SPAN Construction Introduction KG/BK 1/19/2024 Meeting Meeting Bob McCaffrey, Tesoro Viejo KG/BK	2/25/2025	Meeting		S2J2 Manufacturing and Economic Development Task Team Meeting	KG
MCEDC Executive Committee Meeting KG, EE, LL	2/20/2025	Meeting		S2J2 Four County Coordinating Committee Meeting	KG
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12/19/2024 Meeting PG&E Stake Holders Advisory Group KG/BK				PG&E Stake Holders Advisory Group	+

12/18/2024	Meeting		California Manufacturers & Technology Assoc	KG
12/17/2024	Meeting		Fresno EDC Introduction Lunch	KG/BK
12/10/2024	Meeting		Oakhurst Advisory Committee Meeting	KG
12/9/2024	Meeting	BA	Landscan and Madera County Workforce	KG/BK
11/25/2024	Meeting	BE	COO, Premium Bottled Water	KG/BK
11/22/2024	Meeting		Colliers -Introduction	KG/BK
11/22/2024	Meeting		Newmark Pearson Commercial	KG/BK
11/21/2024	Press Event		Governor's Press event regarding his upcoming Economic Statewide plan and Jobs First Initiative	KG
11/24/2024			Meeting with ZND	BK
11/20/2024	Meeting		Kirk Atamian/Todd Phillips- Introduction	KG/BK
11/20/2024	Meeting		Maiknue Vang-Workforce Programs	KG/BK
11/19/2024	Meeting		Dan Riley-Introduction	KG/BK
11/4/2024	Meeting		Tim Jones-Riverstone/Supervisor Wamhoff	KG/BK
11/4/2024	Meeting		Maiknue Vang Workforce-Programs/Grants	KG/BK

MADERA COUNTY

ECONOMIC DEVELOPMENT COMMISSION

BOARD OF COMISSONERS

TO: Madera County Economic Development Commission

FROM: Lois Leonard, Business Assistance & Office Manager

DATE: November 10, 2025

SUBJECT: Staff Report

CDBG RLF PROGRAM STATUS

- Madera County Business Assistance/Microenterprise Program Income Trust Fund Balance= \$644,562.01
- City of Madera Program Income Trust Fund Balance- \$ 375,847

LOAN STATUS

See attached

CITY OF MADERA MICRO BUSINESS PANDEMIC GRANT

28 grants approved with two grants available to complete the program. Two grants are available

MADERA COUNTY

ECONOMIC DEVELOPMENT COMMISSION

REVOLVING LOAN FUND STATUS

CLIENT	STATUS	AGENCY	11/01/25 Balance
Jairo Sepulveda DDS., Inc.	Over 180 days	City of Madera	\$2,081.70
Galaxy Dance Academy	Over 180 days	City of Madera	\$18,010.71
Axis Coffee Bar & Eatery	Current	Madera County	\$2.521.55
GQ Investments	90 days	City of Madera	\$54,341.26
Sierra News Online	Over 180 days	Madera County	\$28,710.45