

**M A D E R A C O U N T Y**

***ECONOMIC DEVELOPMENT***

***COMMISSION***

**Executive Committee**

**December 8, 2025**

**3:00 pm**

Meeting will be held at:

**Madera County Economic Development Commission  
2425 West Cleveland Ave. Suite 101  
Madera, CA 93637**

*(This meeting is open to the public. The public may attend in person or participate via zoom. Zoom information is shown at the end of the agenda)*

**A G E N D A**

**REASONABLE ACCOMMODATION FOR ANY INDIVIDUAL WITH A DISABILITY**

Pursuant to the Rehabilitation Act of 1973 and the Americans with Disabilities Act of 1990, any individual with a disability who requires reasonable accommodation to attend or participate in a meeting or function of the Madera County Economic Development Commission, may request assistance by contacting the Office Manager at Madera County Economic Development Commission Office, 2425 W. Cleveland Ave., Madera, CA 93637; Telephone (559) 675-7768; Fax 9559) 675-3252.

- 1.0 Call to Order**
- 2.0 Public Comment- This time is made available for comment from the public on matters within the Commission's Jurisdiction. Comment period will be limited to 15 minutes, each speaker will be limited to 3 minutes and only one speaker. per subject matter.**
- 3.0 Introductions and Recognitions**
- 4.0 Consideration of Agenda**
- 5.0 Consent Calendar**
  - 5.1 Madera County Economic Development Commission Executive Committee Minutes – November 10, 2025**
  - 5.2 Madera County Economic Development Commission Financial Report- November 2025**

**6.0 Action Items**

**6.1 MCEDC Executive Committee Legislative Mission Trip**

MCEDC Executive Committee will discuss a date for the Legislative Mission Trip.

**7.0 Informational Items**

**8.0 Written Communication**

**9.0 Open Discuss/Reports/Information**

**9.1 Executive Committee Members**

**9.2 Executive Director**

**9.3 Manager of Business Development and Marketing**

**9.4 Business Assistance/Office Manager**

**10.0 Next Meeting**

*The next meeting will be held with the Board of Commissioners on January 12, 2026.*

**11.0 Adjournment**

Join Zoom Meeting

<https://us06web.zoom.us/j/84188891800>

Meeting ID: 841 8889 1800

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One tap mobile

+16699006833,,84188891800# US (San Jose)

**MADERA COUNTY ECONOMIC DEVELOPMENT COMMISSION  
EXECUTIVE COMMITTEE  
2025-2026**

**ATTENDANCE**

<b>2025</b>	<b>July</b>	<b>August</b>	<b>Sept</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>
<b>Rob Poythress</b> <i>Madera Chamber</i>	BC	O	O	BC	O	
<b>Jordan Wamhoff</b> <i>Board of Supervisors</i>	BC	X	X	BC	X	
<b>Waseem Ahmed</b> <i>City of Chowchilla</i>	BC	X	X	BC	X	
<b>Elsa Mejia</b> <i>City of Madera</i>	BC	X	X	BC	X	

<b>2026</b>	<b>Jan</b>	<b>Feb</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>
<b>Rob Poythress</b> <i>Madera Chamber</i>						
<b>Jordan Wamhoff</b> <i>Board of Supervisors</i>						
<b>Waseem Ahmed</b> <i>City of Chowchilla</i>						
<b>Elsa Mejia</b> <i>City of Madera</i>						

BC -Board of Commissioners, NM- No Meeting, NQ- No Quorum

M A D E R A C O U N T Y

*ECONOMIC DEVELOPMENT*

*COMMISSION*

E x e c u t i v e C o m m i t t e e

November 10, 2025

MINUTES

PRESENT: *Jordan Wamhoff, Waseem Ahmed, Elsa Mejia*

ABSENT: *Rob Poythress*

STAFF: *Kristina Gallagher, Lois Leonard, Elena Estrada*

**1.0 CALL TO ORDER**

*The meeting was called to order at 3:01 p.m. by the Recording Secretary reporting both the Chair and Vice-Chair were unable to attend the meeting. On motion by Commissioner Ahmed and seconded by Commissioner Mejia, Commissioner Wamhoff will Chair the meeting. Motion carried.*

**2.0 PUBLIC COMMENT- None.**

**3.0 INTRODUCTIONS & RECOGNITION – None.**

**4.0 CONSIDERATION OF AGENDA- On motion by Commissioner Ahmed and seconded by Commissioner Mejia the agenda is approved as presented. Motion carried.**

**5.0 CONSENT CALENDAR**

**5.1 Madera County Economic Development Commission  
Executive Committee Minutes – September 8, 2025**

**5.2 Madera County Economic Development Commission  
Financial Report- October 2025**

*On motion by Commissioner Ahmed and seconded by Commissioner Mejia the consent calendar is approved as presented. Motion carried.*

**6.0 ACTION ITEMS- None.**

**7.0 INFORMATIONAL ITEMS – None.**

**8.0 WRITTEN COMMUNICATION- None.**

**8.1 Letter in support of City of Madera's "Keep Our City Clean" grant application**

**9.0 OPEN DISCUSSION/REPORTS/INFORMATION**

**9.1 Executive Committee Members**

**Commissioner Mejia (City of Madera)** – reported on National Night Out with law enforcement at the Trunk or Treat event. She is slowly sharing the revolving loan fund program.

**Commissioner Ahmed (City of Chowchilla)** – reported on a 26-acre development located at Chowchilla Blvd and Hwy 99.

**Commissioner Wamhoff (Board of Supervisors)** – reported the county will be considering a fleet services contract with United Fleet Service, which will save the county money. Gave an update on Snap benefits for the county during the government shut down.

**9.2 Executive Director Gallagher** - Reviewed her report, highlighting the CCVEDC Southern California broker mission in Irvine she attended late October. Despite LA's high industrial vacancy rate and high rent, business is not moving because of lack of funds, love of their community and climate. Most Southern California brokers are mostly interested in Kern County because it's closer. Reported on Prop. 19 and the consequences for business owners and homeowners. People and business should have a succession plan in place, knowing the rules of Prop. 19. Final reminder, the State of the County event will be held on Thursday, November 13<sup>th</sup>. The annual report is complete and will be distributed at the State of the County event and the mailing list. In October, she attended the groundbreaking for the Yosemite Travel Center in Tesoro Viejo which will open in spring of 2026. Took part in the CALED Economic Development certificate program at Fresno State, sharing information on data sources. Coordinated an informal, round table discussion with MCTC, Madera County and CALINFRA to discuss different procurement delivery methods. She will be attending the CSAC meeting the first week in December. State legislation bills have been signed. In January, they will begin the 2<sup>nd</sup> year of a 2-year session focusing on the 2-year bills by the end of January. Releasing the state budget in mid-January. February 15<sup>th</sup> is the deadline for new bills to be introduced. The Executive Committee is scheduled to go to Sacramento in mid-February. She is working with a business right now and they were able to get to the final round for a California Competes tax credit. It would create around 115 jobs. Also, she was able to get a PG&E ED rate for them as well.

**9.3 Manager of Business Development and Marketing-** Annual report is complete and will continue to push out the loan program.

**9.4 Business Assistance/Office Manager-** Facebook inquiries about the loan program have been asked to contact the Business Assistance/Office Manager but no one has reached out. The loan committee will be reviewing their first loan for the City of Madera in years on Monday.

**10.0 NEXT MEETING**- The next meeting will be held on Monday December 8<sup>th</sup>.

**11.0 ADJOURNMENT**- The meeting was adjourned at 3:38 p.m.

Respectfully submitted, Lois Leonard, Recording Secretary

Nov 25

**Ordinary Income/Expense**

<b>Income</b>	
<b>4151 · Special Events</b>	<u>5,123.38</u>
<b>Total Income</b>	<u>5,123.38</u>
<b>Gross Profit</b>	<u>5,123.38</u>
<b>Expense</b>	
<b>5000 · Salaries</b>	
<b>5001 · Salaries- MCEDC</b>	<u>21,842.22</u>
<b>Total 5000 · Salaries</b>	21,842.22
<b>5100 · Employee Expense</b>	
<b>5110 · FICA ER</b>	1,297.51
<b>5120 · Medicare ER</b>	303.44
<b>5131 · ICMA Retirement</b>	1,638.18
<b>5150 · Insurance</b>	
<b>5151 · Dental</b>	108.50
<b>5152 · Medical</b>	4,149.00
<b>5153 · Vision</b>	22.18
<b>5150 · Insurance - Other</b>	<u>1.23</u>
<b>Total 5150 · Insurance</b>	4,280.91
<b>5160 · LT Disability</b>	87.84
<b>5190 · Staff Expense</b>	26.14
<b>5195 · ED/Staff Cell Phones</b>	<u>241.18</u>
<b>Total 5100 · Employee Expense</b>	7,875.20
<b>5200 · Marketing</b>	
<b>Mission</b>	1,721.38
<b>SIOR</b>	81.08
<b>5200 · Marketing - Other</b>	<u>5,532.53</u>
<b>Total 5200 · Marketing</b>	7,334.99
<b>5400 · Conference &amp; Training</b>	900.00
<b>6170 · Equipment Rental</b>	246.12
<b>6290 · Rent</b>	2,025.46
<b>6300 · Repair and Maintenance</b>	
<b>6301 · Office Maintenance</b>	<u>200.00</u>
<b>Total 6300 · Repair and Maintenance</b>	200.00
<b>6331 · Commissioner Expense</b>	44.12
<b>6340 · Telephone</b>	469.85
<b>6390 · Utilities</b>	78.81
<b>6550 · Office Expense</b>	
<b>6560 · Payroll Expenses</b>	21.00
<b>6550 · Office Expense - Other</b>	<u>53.42</u>
<b>Total 6550 · Office Expense</b>	74.42
<b>6670 · Special Events Expense</b>	6,000.00
<b>6950 · CDBG Expense - Misc</b>	<u>90.00</u>
<b>Total Expense</b>	<u>47,181.19</u>
<b>Net Ordinary Income</b>	-42,057.81

		TOTAL			
		Jul - Nov 25	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>4000 · Grants</b>					
<b>4040 · CDBG Grant-City of Madera</b>	0.00	5,000.00	-5,000.00	0.0%	
<b>4070 · County Pandemic Grant Program</b>	0.00	0.00	0.00	0.0%	
<b>Total 4000 · Grants</b>	0.00	5,000.00	-5,000.00	0.0%	
<b>4100 · City-County Contributions</b>					
<b>4110 · City of Chowchilla</b>	58,603.26	39,789.51	18,813.75	147.28%	
<b>4120 · City of Madera</b>	0.00	194,614.51	-194,614.51	0.0%	
<b>4130 · County of Madera</b>	58,132.01	231,515.33	-173,383.32	25.11%	
<b>Total 4100 · City-County Contributions</b>	116,735.27	465,919.35	-349,184.08	25.06%	
<b>4149 · Private Memberships</b>	0.00	3,000.00	-3,000.00	0.0%	
<b>4151 · Special Events</b>	6,723.38	10,000.00	-3,276.62	67.23%	
<b>Total Income</b>	123,458.65	483,919.35	-360,460.70	25.51%	
<b>Gross Profit</b>	123,458.65	483,919.35	-360,460.70	25.51%	
<b>Expense</b>					
<b>5000 · Salaries</b>					
<b>5001 · Salaries- MCEDC</b>	107,430.78	256,765.58	-149,334.80	41.84%	
<b>Total 5000 · Salaries</b>	107,430.78	256,765.58	-149,334.80	41.84%	
<b>5100 · Employee Expense</b>					
<b>5110 · FICA ER</b>	6,377.22	15,919.47	-9,542.25	40.06%	
<b>5120 · Medicare ER</b>	1,491.45	3,723.10	-2,231.65	40.06%	
<b>5131 · ICMA Retirement</b>	8,057.38	19,257.42	-11,200.04	41.84%	
<b>5150 · Insurance</b>					
<b>5151 · Dental</b>	542.50	1,350.00	-807.50	40.19%	
<b>5152 · Medical</b>	20,745.00	52,858.85	-32,113.85	39.25%	
<b>5153 · Vision</b>	110.90	275.00	-164.10	40.33%	
<b>5150 · Insurance - Other</b>	6.15	14.76	-8.61	41.67%	
<b>Total 5150 · Insurance</b>	21,404.55	54,498.61	-33,094.06	39.28%	
<b>5160 · LT Disability</b>	439.20	1,054.08	-614.88	41.67%	
<b>5170 · Insurance - Worker's Comp</b>	805.71	5,769.93	-4,964.22	13.96%	
<b>5180 · Staff Mileage</b>	364.28	3,500.00	-3,135.72	10.41%	
<b>5190 · Staff Expense</b>	1,072.54	2,500.00	-1,427.46	42.9%	
<b>5195 · ED/Staff Cell Phones</b>	961.08	3,000.00	-2,038.92	32.04%	
<b>Total 5100 · Employee Expense</b>	40,973.41	109,222.61	-68,249.20	37.51%	
<b>5200 · Marketing</b>	22,325.79	42,000.00	-19,674.21	53.16%	
<b>5400 · Conference &amp; Training</b>	2,932.41	3,500.00	-567.59	83.78%	
<b>6160 · Organization Dues</b>	890.00	1,500.00	-610.00	59.33%	
<b>6170 · Equipment Rental</b>	1,228.57	3,000.00	-1,771.43	40.95%	
<b>6230 · Publications/Directories</b>	79.00	500.00	-421.00	15.8%	
<b>6250 · Postage and Delivery</b>	0.00	250.00	-250.00	0.0%	
<b>6260 · Printing and Reproduction</b>	0.00	250.00	-250.00	0.0%	
<b>6270 · Newsletter</b>	0.00	2,000.00	-2,000.00	0.0%	

<b>6290 · Rent</b>	12,113.04	26,000.00	-13,886.96	46.59%
<b>6300 · Repair and Maintenance</b>				
<b>6301 · Office Maintenance</b>	1,099.16	3,500.00	-2,400.84	31.41%
<b>6302 · Computer Repairs</b>	0.00	0.00	0.00	0.0%
<b>6300 · Repair and Maintenance - Other</b>	0.00	0.00	0.00	0.0%
<b>Total 6300 · Repair and Maintenance</b>	1,099.16	3,500.00	-2,400.84	31.41%
<b>6331 · Commissioner Expense</b>	63.89	200.00	-136.11	31.95%
<b>6340 · Telephone</b>	1,859.63	3,500.00	-1,640.37	53.13%
<b>6390 · Utilities</b>	397.99	6,500.00	-6,102.01	6.12%
<b>6550 · Office Expense</b>				
<b>6560 · Payroll Expenses</b>	84.00	0.00	84.00	100.0%
<b>6550 · Office Expense - Other</b>	569.48	2,000.00	-1,430.52	28.47%
<b>Total 6550 · Office Expense</b>	653.48	2,000.00	-1,346.52	32.67%
<b>6555 · Insurance - Office</b>	2,059.00	2,350.00	-291.00	87.62%
<b>6670 · Special Events Expense</b>	6,000.00	9,500.00	-3,500.00	63.16%
<b>6950 · CDBG Expense - Misc</b>	450.00	0.00	450.00	100.0%
<b>6980 · Audit</b>	0.00	5,700.00	-5,700.00	0.0%
<b>7000 · Other Expenses</b>				
<b>7120 · Equipment Purchase</b>				
<b>7122 · Comp Equip/Tech Upgrade</b>	0.00	5,681.16	-5,681.16	0.0%
<b>7120 · Equipment Purchase - Other</b>	0.00	0.00	0.00	0.0%
<b>Total 7120 · Equipment Purchase</b>	0.00	5,681.16	-5,681.16	0.0%
<b>7000 · Other Expenses - Other</b>	0.00	0.00	0.00	0.0%
<b>Total 7000 · Other Expenses</b>	0.00	5,681.16	-5,681.16	0.0%
<b>Total Expense</b>	200,556.15	483,919.35	-283,363.20	41.44%
<b>Net Ordinary Income</b>	-77,097.50	0.00	-77,097.50	100.0%
<b>Net Income</b>	<b>-77,097.50</b>	<b>0.00</b>	<b>-77,097.50</b>	<b>100.0%</b>

TO: Executive Committee, Madera County Economic Development Commission

FROM: Kristina Gallagher, Executive Director, Madera County Economic Development Commission

RE: November Update

DATE: December 8, 2025

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The Madera County Economic Development Commission (MCEDC) is grateful for the opportunity to represent the County of Madera, the City of Madera and the City of Chowchilla and continue to support economic vitality through local and regional economic development efforts that will result in job and business growth.

At the November MCEDC Executive Committee meeting, the Committee reviewed Proposition 19, the 2020 ballot measure that enacted substantial changes to California's property tax assessment. Under Prop 19, property values are reassessed immediately upon a change in ownership, including transfers of real property from parents to children. The measure was intended to broaden property tax relief for eligible homeowners, specifically seniors, persons with disabilities, and victims of natural disasters by allowing them to transfer their existing low property tax basis to a replacement residence. This provision was designed to encourage these homeowners to relocate without incurring a significant increase in property taxes.

As previously noted, Prop 19 also significantly limited the ability of heirs to retain a family's lower property tax basis when inheriting a home, unless specific requirements are met. To qualify, the inherited property must become the principal residence of the child or, if applicable, the grandchild (where the child's parents are deceased) within one year of the transfer.

As a correction to the prior report, certain exclusions are available. Effective February 16, 2021, the law permits the transfer of a family farm between parents and children without triggering a reassessment for property tax purposes. When this exclusion applies, the transferee may retain the transferor's taxable value. Notably, the presence of a residence on the family farm is not required for the exclusion to apply, although there are limits on the value that may be excluded for each legal parcel.

More details on these exclusions are available in state guidance:

- Family farm exclusion information: <https://boe.ca.gov/pdf/pub801.pdf>
- General Prop 19 information: <https://boe.ca.gov/prop19/>

Given the complexity of these provisions, property owners are strongly encouraged to consult professionals with expertise in Proposition 19 and to establish a comprehensive succession plan.

## MCEDC State of the County 2025

Thank you to everyone who attended the MCEDC State of the County event on November 13<sup>th</sup> at the Madera Municipal Golf Course. The event was a success, drawing nearly 200 participants. Our next MCEDC event will take place in the spring of 2026, when we will host the MCEDC Economic Summit. If you have any feedback regarding the State of the County event or potential speakers for the Economic Summit, MCEDC welcomes and appreciates all input to help us enhance future events.

### Local Economic Development

Governor Gavin Newsom has formally announced that the State of California will award Gimme Health Foods Inc., a seaweed food and snack manufacturing company, \$2.8 million in California Competes (CalCompetes) tax credits to support the expansion of its manufacturing operations in Madera. According to the Governor's press release, the company is expected to create 102 new jobs and make a capital investment of \$20 million. Gimme Health Foods Inc. is currently in the preliminary phase of evaluating potential site locations.

The California Competes Tax Credit is an income tax incentive available to businesses seeking to locate to California or to remain and expand within the state. Its purpose is to encourage the creation of high-quality, full-time jobs that may not otherwise be established by the applicant or by other businesses. CalCompetes awards are highly competitive, only eight other businesses were granted in the last round, and the state offers just three such opportunities each year. Since the program's inception in 2013, Madera has received the award only twice before, once in 2015 and once in 2017 as stated on the [GO-Biz Tax Credit Awardee List](#), in both instances the companies were unable to retain the number of employees originally projected, resulting in an inability to utilize the credits.

The CalCompetes application and award process takes approximately three months, which includes staff review and final approval from the California Competes Tax Credit Committee. Due to program requirements, applicant companies may not purchase property associated with the proposed project until after the award has been officially granted.

In early November, Madera Community Hospital marked the grand opening of its new Family Health Services Center, located at 1210 E. Almond Ave. The center offers a wide range of services, including preventive screenings, wellness checkups, occupational and mental health services, pediatric and women's care, chronic disease management, and specialty consultations, all with the goal to help ease the demand on emergency departments.

Towards the end of November, MCEDC participated in the ribbon-cutting ceremony for Junior's Auto and Tire, hosted by the Chowchilla Chamber of Commerce, which was also attended by Mayor Kelly Smith, City Administrator Rod Pruitt, and Chowchilla's new Director of Community and Economic Development, Denise Muñoz.

Additionally, MCEDC attended the celebration commemorating Arbor Works' new warehouse in Oakhurst, an event hosted by the Oakhurst Chamber of Commerce.

In early December, MCEDC attended the California State Association of Counties (CSAC) 131<sup>st</sup> Annual Meeting in Santa Clara County. This annual event brought together county representatives from across California to address shared challenges, exchange innovative ideas, and develop practical solutions. The event provides an important opportunity for county leaders

to connect across regions, discuss emerging issues, and strengthen the partnerships that support effective and collaborative governance.

Looking ahead, MCEDC is scheduled to attend the 2025 Best of Central Valley Business Readers' Choice Awards hosted by the Business Journal on December 9<sup>th</sup> at Pardini's Catering and Banquet Hall. This event will celebrate the region's most outstanding businesses and honors the individuals whose dedication and innovation drive Central Valley's continued growth and success.

### State Legislative Update

As an overview, the Legislature has adjourned and will reconvene in Sacramento on January 5, 2026, to begin the second year of the 2025-26 session. The Governor has completed bill signings and veto decisions, marking the conclusion of the 2025 legislative activity. At this point, MCEDC will need to consider priorities for the upcoming second year of the two-year session and begin preparing for the Governor's Budget in January of 2026.

As a reminder, the MCEDC Executive Committee has decided to postpone the Legislative Mission Trip to either *February 17<sup>th</sup> or 18<sup>th</sup>* to allow additional time to build consensus on the legislative and budget priorities that commissioners will advocate for, and to develop a more focused approach aligned with MCEDC's strategic goals. The Committee will need to confirm the date at the December meeting, as the January meeting is a Board Meeting, and MCEDC will need time to schedule meetings and plan the agenda. MCEDC can remain flexible and consider additional dates in February or March if the Executive Committee chooses to explore other options.

As a reminder, the primary objective of these meetings is to establish relationships with key decision-makers, introduce them to MCEDC's role, and discuss issues directly impacting Madera County, the City of Madera, and the City of Chowchilla.

### Conclusion

As always, we look forward to continuing our discussions on economic opportunities for Madera County, the City of Madera and the City of Chowchilla and will continue to work with staff to keep the Executive Committee updated. Should you or your staff have any questions, please don't hesitate to let us know.



## Report of Activities November 2025

### Fiscal Year Leads

\*MC: Madera County, M: Madera City, C: Chowchilla City

Project Name	Date	Industry	Site Requirements	Source	Jurisdictions*			Status	Notes
					MC	M	C		
Project High	10/15/2025	Residential						Active	Follow up call
	10/14/2025	Residential						Potential	New development
Project Micro	10/15/2025	Industrial						Active	Meeting with Will Tacket
	10/14/2025	Industrial						Potential	New business
Project BlueSky	9/18/2025	Manufacturing						Potential	GoBiz Project
Project Change	7/23/2025							Potential	Meeting RE Project Change
Project Ocean	11/17/2025	Manufacturing						Active	RE Project Ocean
	11/4/2025	Manufacturing						Active	RE Project Ocean
	10/31/2025	Manufacturing						Active	Call with client
	10/21/2025	Manufacturing						Active	Call with client
	10/21/2025	Manufacturing						Active	Call with PGE
	10/6/2025	Manufacturing						Active	Call with client
	8/19/2025	Manufacturing						Active	Call with PG&E RE Project Ocean/EDR
	7/29/2025	Manufacturing						Active	Follow up Call w/ PG&E RE Project Ocean
	7/21/2025	Manufacturing						Active	Meeting with PG&E RE Project Ocean
	7/11/2025	Manufacturing						Potential	Conference Call RE Project Ocean
Project Rooftile	6/27/2025	Manufacturing	2 acres					Potential	Referral from Go-Biz
Project Yosemite	7/22/2025							Active	Call with Paul Collins RE Project Yosemite
	6/13/2025							Active	Virtual meeting with client RE Project Yosemite/Revolving Loan Program
	6/2/2025							Active	Virtual meeting with Supervisor Rob Poythress RE Project Yosemite
	5/29/2025							Potential	Virtual Meeting with Paul Collins RE Project Yosemite
Project Honey	5/21/2025							Potential	Virtual Meeting with Jamie Bax RE Project Honey
Project Box	5/12/2025	Manufacturing	25,000 sq. ft.					Potential	Site Tour for Project Box

Project 17	4/11/2025	Industrial	77 acres				Potential	Call with broker re potential new client/site
Project Medicine	4/4/2025						Potential	Meeting with client re potential new project
Project Power	4/8/2025	Power Plant					Potential	Meeting with potential client re new project
	2/28/2025	Power Plant					Potential	Call with the Fresno Native American and Business Development Center RE Potential Project/Funding
Project Green	8/26/2025	Commercial/Industrial	5 acres		X	Active	Call with Kulvinder Gil RE Project Green	
	7/8/2025	Commercial/Industrial	5 acres		X	Active	Call with Kulvinder Gil RE Project Green	
	6/12/2025	Commercial/Industrial	5 acres		X	Active	Lunch Meeting with Kulvinder Gill RE Project Green	
	6/2/2025	Commercial/Industrial	5 acres		X	Active	Call with Placer Title RE Project Green	
	3/3/2025	Commercial/Industrial	5 acres		X	Active	Conference Call with Kulvinder Gill and Kirk Atamian, RE/MAX RE Project Green	
	2/27/2025	Commercial/Industrial	5 acres		X	Potential	Meeting with SPAN and client RE Project Green	
Project Gunner West Ranch	2/7/2025	Residential/Commercial	1,032 acres		X	Active	Gunner Ranch West	
Project Canada	2/5/2025	Warehouse	4 acres		X	X	Potential	Matthew Watson RE potential project
Project 7	3/11/2025	Retail	50 acres				Active	Conference Call with Tim Seiler and Raj Panu RE HWY 99/AVE 7 Project
	2/5/2025	Retail	50 acres		X		Potential	Call with Jamie Bax, County of Madera and Tim Seiler RE potential project on Ave 7/HWY 99
	2/3/2025	Retail	50 acres		X		Active	Tim Seiler and Raj Panu RE potential project on Ave 7/HWY 99

#### Joint Powers Agency

Jurisdiction	Date	Activity	Staff	Project Assistance	Type Assistance*			Notes
					BA	BE	BR	
Chowchilla								
	11/18/2025	Lunch	KG					Mayor Kelly Smith, Rod Pruett and Denise
	7/10/2025	Meeting	KG					Chowchilla Meeting with Rod Pruett, and Jaime Quintana RE Update
	4/3/2025	Meeting	KG					Meeting with Jaime Quintana, City of Chowchilla RE introduction
	3/20/2025	Call	KG					Pre-Call with Rod Pruett, City of Chowchilla RE Monterey ICSC
	3/13/2025	Lunch	KG					Lunch meeting with Mayor Kelly Smith and Councilmember Jeff Troost, City of Chowchilla - Introduction

	2/11/2025	Meeting	KG, LL				City of Chowchilla City Council Meeting RE MCEDC Budget
	1/14/2025	Meeting	KG				Chowchilla City Council Meeting - Introduction
	11/21/2024	Meeting	KG, BK				Met with Rod Pruitt-introduction/updates
<b>Madera</b>							
	11/17/2025	Meeting	KG				Clients RE Project Ocean
	11/4/2025	Meeting	KG				RE Project Ocean
	8/20/2025	Meeting	KG, LL				RE Revolving Loan Program
	7/24/2025	Meeting	KG				Lunch meeting with Councilmember Elsa Mejia, Madera
	7/17/2025	Meeting	KG	X			City meeting with Mayor Gallegos and Arnoldo Rodriguez RE Project Yosemite
	6/10/2025	Meeting	KG	X			Meeting with Madera City Planning Department RE Project Green
	4/15/2025	Call	KG				Call with City of Madera and new client re site selection
	3/20/2025	Call	KG				Pre-Call with Arnoldo Rodriguez, City of Madera RE Monterey ICSC
	2/26/2025	Meeting	KG		X		Meeting with City of Madera and Lou Ginise RE Expansion of Central Valley Opportunity Center, Inc.
	2/20/2025	Meeting	KG				Coffee Meeting with Councilmember Rohi Zacharia - Introduction
	2/10/2025	Meeting	KG				Lunch meeting with Mayor Cece Gallegos, City of Madera
	2/5/2025	Meeting	KG, LL				City of Madera Council meeeting RE MCEDC Budget
	1/30/2025	Meeting	KG				Meeting with Councilmember Steve Montes, Madera City Council
	1/10/2025	Meeting	KG		X		Meeting with the City of Madera and Kirk Atamian RE Ideas for information for new businesses
	12/5/2024	Meeting					Introduction Councilmember Rodriguez
	12/4/2024	Meeting	KG				Council Meeting-Introduction
	12/2/2024	Meeting	KG	X			Met with Arnoldo Rodriguez/Will Tackett project updates
	10/10/2024	Phone	BK		X		Arnoldo-ZND US
	9/10/2024	Meeting	BK	X			Will Tackett Professional office development
	9/4/2024	Meeting	BK		X		Equipment Share road improvements
<b>County</b>							
	11/18/2025	Meeting	KG				Madera County introductory virtual meeting RE Gateway Community Group Meeting
	11/17/2025	Meeting	KG				Supervisor Bobby McCaulay RE Planning
	11/3/2025	Meeting	KG				County and the California Infrastructure Delivery Coalition (CALINFRA) RE overview of alternative delivery methods
	10/6/2025	Meeting	KG				Madera County/Hipcamp meeting re low-impact camping
	10/1/2025	Meeting	KG				Meeting with Supervisor Gonzalez, CAO Matt Treber, CIO Alexan Balekian RE State of the County
	9/24/2025	Lunch	KG				Meeting with County Supervisor Bobby Macaulay RE Updates
	9/24/2025	Meeting	KG				MCEDC/MCTC Virtual Meeting with CalINFRA and Supervisor Rob Poythress RE Infrastructure

	9/23/2025	Celebration	KG				Madera County Board of Supervisors Meeting - Jay Varney Retirement Celebration
	9/18/2025	Meeting	KG				Meeting with Jay Varney, CAO, Madera County
	9/11/2025	Brunch	KG				Meeting with Supervisor Leticia Gonzalez and Councilmember Anita Evans
	8/8/2025	Ribbon Cutting	KG				Menchie's Frozen Yogurt
	7/10/2025	Meeting	KG				County meeting with Jay Varney RE Update
	7/2/2025	Ribbon Cutting	KG, EE				Ribbon Cutting for Northfork Fire Station #11
	6/12/2025	Meeting	KG				Meeting with Jay Varney, Madera County and Madera County Workforce Board
	4/9/2025	Meeting	KG				Board of Commissioners Meeting
	4/8/2025	Groundbreaking	KG				Canyon Creek Elementary School Groundbreaking
	4/2/2025	Meeting	KG				Meeting with Matt Treber, Madera County RE Economic Development tools
	4/2/2025	Meeting	KG				Monthly Meeting with Jay Varney, CAO, Madera County
	4/1/2025	Meeting	KG				County Board of Supervisors Board Meeting RE Budget
	3/13/2025	Virtual Meeting	EE				Connecting Oakhurst Virtual Meeting
	3/21/2025	Call	KG				Pre-Call with Madera County RE Monterey ICSC
	3/21/2025	Event/Luncheon	EE, LL				Madera County Women's Network Lunch
	3/17/2025	Call	KG				Conference call with Supervisor Rob Poythress, County of Madera RE Update
	3/5/2025	Meeting	KG				Monthly Meeting with Jay Varney, CAO, County of Madera
	2/26/2025	Meeting	KG				Meeting and Site Tour at Seaboard Energy with Madera County
	1/30/2025	Meeting	KG				Meeting with Jay Varney, CAO, County of Madera RE project updates
	1/14/2025	Meeting	KG				Meeting with Supervisor Bob Macaulay, Supervisor Leticia Gonzalez, Matt Treber, County of Madera RE Introduction/projects
	1/13/2025	Meeting	KG				Meeting with Supervisor Rob Poythress RE county updates
	12/4/2024	Meeting	KG				Jay Varney/Project updates
	11/12/2024	Meeting	KG, BK				Board of Supervisors-Introduction
	11/6/2024	Meeting	KG				Jay Varney-introduction
	9/17/2024	Meeting	Bk				Matt Treber regarding Eddy project
	7/12/2024	Meeting	BK				Jay Varney, Matt Treber projects updates
	7/3/2024	Meeting	BK				Jay Varney,: county projects update

### Memberships/ Partners

Name	Date	Activity	Contacts	Meetings/Leads	Notes
CCVEDC (California Central Valley Economic Development Corporation)					
	11/24/2025	Meeting			CCVEDC with Terracon
	11/21/2025	Virtual Meeting			CA Central Valley EDC Board

	10/27 - 10/30/2025	Mission	5		Southern California Broker
	7/18/2025	Meeting			CCVEDC Monthly Meeting
	7/10/2025	Meeting			CCVEDC RE Budget
	6/23-6/26/2025	Mission			Dallas, TX
	5/30/2025	Meeting			Annual CA Central Valley EDC Planning Meeting at Fresno EDC
	5/22/2025	Virtual Meeting			Executive Committee from CA Central Valley EDC RE Annual Agenda
	4/29/2025	Mission			Central Valley EDC Virtual Mission
	4/11/2025	Meeting			Central Valley EDC Board Meeting
	3/13/2025	Mission			AIR CRE Central California Presentation
	3/11/2025	Meeting			Pre-Meeting RE AIR CRE Central California Presentation
	2/21/2025	Meeting			California Central Valley EDC Meeting
	1/21-1/22/2025	Mission			Central Valley Economic Development Corporation Legislative Mission in Sacramento
	12/10/2024	Virtual Meeting			Legislative mission planning meeting
	11/15/2024	Meeting			Monthly Meeting
	9/30 - 10/4/2024	Mission	14	10	Chicago
	9/20/2024	Virtual Meeting			Monthly Meeting
	7/19/2024	Virtual Meeting			Coordination
	7/18/2024	Virtual Meeting			Monthly Meeting
<b>SIOR (Society of Industrial and Office Realtors)</b>					
	5/1/2025	Mission			Annual Golf Tournament with Merced and Kern Counties
	12/12/2024	Mission			Annual Holiday Luncheon
	9/19/2024	Conference			Economy and Industrial Real Estate Trends and updates
<b>Team CA</b>					
	11/5 - 11/7/2025	Confrence			Meet the Consultants Conference
	9/25/2025	Virtual Meeting			RE One Big Beautiful Bill
	8/28/2025	Meeting			
	7/30/2025	Meeting			
	6/30/2025	Virtual Meeting			TEAM CA RE SEMICON West
	5/28/2025	Virtual Meeting			
	1/27/2025	Virtual Meeting			Virtual Meeting with TEAMCALIFORNIA RE Introduction/Overview
<b>NAIOP</b>					
	12/11 - 12/12/2024	Mission			Holiday Event/Breakfast
	7/15/2024	Mission			Golf Tournament
<b>CALED (California Association of Local Economic Development)</b>					
	10/20 - 10/23/25	Certificate Program			California Association for Local Economic Development Certificate Program
	9/15 - 9/17/25	Conference			California Local Economic Development Association's Finance and Real Estate Summit
	7/16 - 7/17/25	Conference			2025 Summer Rural Economic Development Exchange

	5/7-5/9/25	Conference			Annual Conference
<b>ICSC (International Council of Shopping Centers)</b>					
	9/27 - 9/30/25	Conference			ICSC Western - Palm Springs
	5/18-5/20/25	Conference			Las Vegas
	3/24-3/26/2025	Conference			Monterey
	9/23-9/26/2024	Conference			Palm Springs

## Affiliations

Date	Event/Activity	Staff
<b>Governor's Office of Business and Economic Development (GO-Biz)</b>		
7/29/2025	Lunch meeting with Tiffany Louk, GOBIZ RE Calcompetes	KG
7/25/2025	GOBIZ meeting RE Project Ocean	KG
7/22/2025	GOBIZ CalCompetes Webinar	KG, EE, LL
7/15/2025	GOBIZ Webinar RE Foreign Trade Zones	KG, EE, LL
6/30/2025	Virtual Meeting with Go-BIZ RE Cal Competes Program	KG
4/21/2025	Meeting with GO BIZ	KG
2/27/2025	Call with Tiffany Louk, Go BIZ	KG
12/5/2024	Introduction	BK, KG
<b>Greater Madera County Industrial Association (GMCA)</b>		
10/8/2025	Meeting	KG, LL
9/10/2025	Meeting	KG, LL
6/11/2025	Meeting	KG,LL
5/14/2025	Meeting	KG, LL
4/9/2025	Meeting	KG, LL
3/12/2025	Meeting	KG, LL
2/12/2025	Human Resources/ Labor Laws	KG, EE, LL
1/8/2025	Workforce Development Board of Madera County - RE Programs	KG
12/11/2024	Hospital Tour	KG,LL
11/13/2024		BK, KG, LL
10/9/2024	Gave an update at their monthly meeting	BK, LL
9/11/2024		BK, LL
<b>Madera County Workforce Investment Board</b>		
11/14/2025	Intro Meeting with Edgar Blunt, CEO of Imago RE Workforce Issues	KG
11/12/2025	Meeting: Madera County Workforce Business Services Division	EE
11/4/2025	Special Meeting	KG
10/8/2025	Meeting: Madera County Workforce Business Services Division	EE
10/6/2025	Marketing Committee Meeting	KG
9/19/2025	Tour: Autozone Distribution Center in Chowchilla, CA	KG, EE
8/28/2025	Marketing Committee Meeting	KG
8/21/2025	Meeting	KG
8/20/2025	Marketing Subcommittee	KG
8/19/2025	Meeting with Valley Children's Hospital RE Programs/Services	KG
8/11/2025	California Workforce Development Board Regional Tour Site Visit	KG
7/31/2025	City of Chowchilla/Workforce Development Board meeting w/Rod Pruett and Jaime	KG

	Quintana - Introduction/workforce programs	
7/30/2025	City of Madera/Workforce Development Board meeting w/ Arnoldo Rodriguez - Introduction/workforce programs	KG
6/18/2025	Madera County Workforce Board Meeting	KG
6/9/2025	Meeting with Madera County Workforce Board RE Coordination	KG
5/6/2025	Meeting with Ardaugh Glass and Madera County Workforce Assistance Center RE workforce programs and economic development	KG
4/17/2025	Madera County Workforce Board Meeting	KG
2/20/2025	County of Madera Workforce Development Board Meeting	KG
2/19/2025	County of Madera Workforce Development Board Subcommittee Meeting RE Marketing	KG
12/18/2024	Board Meeting	KG
<b>Eastern Madera County Foundation</b>		
8/7/2025	2025 Trolley Tour	KG
7/30/2025	Eastern Madera County Foundation Meeting	KG
7/2/2025	Lunch meeting with Supervisor Bobby Macaulay and Adam Olivares, Oakhurst Chamber RE Eastern Madera	KG, EE
5/29/2025	Meeting	KG
3/26/2025	Board Meeting	EE
1/29/2025	Meeting	KG

### Chambers

Name	Date	Activity	Staff	Leads	Notes
<b>Madera Chamber</b>					
	9/24/2025	Ribbon Cutting	EE, LL		MindDivers Grand Opening
	8/7/2025	Awards Ceremony	KG		Lifetime Achievement Award
	7/18/2025	Grand Opening	EE, LL		Sizzlin Smash Burgers in the City of Madera
	7/10/2025	New Ownership	EE, LL		Celebration for Leighton's Jewelers in the City of Madera
	7/7/2025	Grand Opening	EE		J&P Spine and Joint Center in the City of Madera
	6/27/2025	Ribbon Cutting	KG, EE		Burrito King
	6/25/2025	Ribbon Cutting	EE		EECU ATM
	6/10/2025	Virtual Meeting	KG		Debi Bray, Madera Chamber RE Project Yosemite
	3/26/2025	Ribbon Cutting	EE		Ribbon Cutting - Madera County Food Bank
	3/6/2025	Ribbon Cutting	EE, LL		Ribbon Cutting - Imperial Jewelry
	2/10/2025	Groundbreaking	KG, EE		7 Eleven City of Madera Groundbreaking
	1/24/2025	Ribbon Cutting	KG		Calbee Ribbon Cutting Ceremony
<b>Chowchilla Chamber</b>					
	11/18/2025	Ribbon Cutting	KG, EE		Junior's Auto and Tire
	1/25/2025	Event/Dinner	KG		Chowchilla District Chamber of Commerce Business Awards Dinner
<b>Oakhurst Chamber</b>					
	11/21/2025	Lunch Meeting	KG, EE		Adam Olivares, Executive Director of the Oakhurst Chamber
	11/21/2025	Ribbon Cutting	KG, EE		Arbor Works Fleet and Warehouse Offices
	9/24/2025	Meeting/Training	KG, EE		Oakhurst Entrepreneurial Ecosystem Program Meeting
	7/2/2025	Lunch Meeting	KG		Supervisor Bobby Macaulay and Adam Olivares, Oakhurst Chamber RE Eastern Madera
	6/18/2025	Meeting	KG		Connecting Oakhurst Advisory Committee
	6/4/2025	Meeting/Tour	KG		Oakhurst with Adam Olivares, Oakhurst Chamber
	4/8/2025	Luncheon	KG		Oakhurst Women in Business Luncheon

	2/27/2025	Luncheon	KG		Oakhurst Area Chamber Installation and Awards Luncheon
Coarsegold Chamber					
	3/27/2025	Event/Dinner	KG		Coarsegold Chamber Installation Dinner

### Trade Shows/Conferences

Date	Name	Location	Notes	Staff
9/2 - 9/4/25	Conference	Monterey	CA Workforce Association "Meeting of the Minds" Conference	KG
4/23 - 4/25/25	Conference	Sacramento	California State Association of Counties Conference/Economic Development Panel	KG, EE

### MCEDC Events

Date	Type	Place	Speakers	Event Partners	Attendees
11/13/2025	State of the County	Madera Municipal Golf Course	Madera County Supervisor Chair, City of Chowchilla Mayor, & City of Madera Mayor, Rhonda Salisbury	PG&E and North Fork Rancheria of Mono Indians	201
4/17/2025	Economic Summit	Madera Municipal Golf Course	Mark Kempton, CALINFRA and Ethan Smith, NEWMARK Pearson Commercial Real Estate	PG&E, North Fork Rancheria of Mono Indians, Valley Children's Healthcare, Span Construction & Engineering Inc., Precision Engineering	120
10/31/2024	State of the County	Madera Municipal Golf Course	City of Chowchilla Mayor, & City of Madera Mayor, Rhonda Salisbury	Red Rock	

### Staff Calendar

\*BA: Business Assistance, PA: Project Assistance, BR: Business Retention, BE: Business Expansion

Date	Activity	BA, PA, BR, BE	Notes	Staff
11/19/2025	Meeting		Amanda Cleland, Mid Valley Engineering Re Intro	KG
11/19/2025	Meeting		S2J2 4C Manufacturing and Economic Development	KG
11/11/2025	Meeting		Representative from Riverstone RE project updates	KG
11/10/2025	Meeting		MCEDC Executive Committee	KG, EE, LL
10/17/2025	Summit		Central Valley Food Economy Summit	KG, EE
10/15/2025	Meeting		S2J2 4C Manufacturing and Economic Development	KG
10/13/2025	Meeting		MCEDC Board of Commissioners	KG, EE, LL
10/10/2025	Meeting		Coffee with Combined Insurance	KG
10/8/2025	Meeting		MCTC Sustainable Community Strategy Oversight	KG
10/2/2025	Groundbreaking		Tesoro Viejo/Yosemite Travel Center Travel Facility	KG
9/11/2025	Ceremony		Madera County 9/11 Memorial Ceremony	KG, EE, LL
9/8/2025	Meeting		MCEDC Executive Committee Meeting	KG, EE, LL
9/5/2025	Meeting/Tour		Tour of Tesoro Viejo with Karen McCaffrey	KG
8/27/2025	Virtual Meeting		Mark Kempton, CALINFRA RE potential for collaboration	KG
8/26/2025	Luncheon		Crystal Tower Awards - Madera County Compact Business and Education Shareholders	KG
8/19/2025	Dinner		Business Journal's Family-Owned Business Awards	KG
8/15/2025	Tour		New Camarena Occupational Health Office - Tour	KG, EE

8/13/2025	Meeting		MCEDC Executive Committee Meeting	KG, EE, LL
7/29/2025	Call		Call w/ Mark Kempton, CallINFRA Re Collaboration efforts	KG
7/23/2025	Lunch		Lunch with Bobby Kahn, Former ED, MCEDC	KG
7/16/2025	Meeting		Central Valley Community Foundation 4C Manufacturing and Economic Development Monthly	KG
7/9/2025	Meeting		MCEDC Board of Commissioners	KG, EE, LL
6/18/2025	Meeting		4C Manufacturing and Economic Development Monthly	KG
6/12/2025	Meeting		Mary Collins, 4C Manufacturing and Economic Development Committee	KG
6/11/2025	Meeting		MCEDC Executive Committee	KG, EE, LL
6/11/2025	Meeting		MCTC Sustainable Community Strategy Oversight Committee	KG
6/4/2025	Meeting	BE	Pacific Pectin Inc. - Introduction/Tour	KG
5/29/2025	Meeting		Kat Keovilay, United We Staff RE Introduction	KG
5/21/2025	Virtual Meeting		4C Manufacturing and Economic Development	KG
5/14/2025	Meeting		MCEDC Executive Committee Meeting	KG, EE, LL
5/14/2025	Luncheon		Ultra Gro 40th Anniversary Luncheon	KG
5/14/2025	Meeting		MCTC	KG
5/13/2025	Meeting		Meeting with Robert Flores RE PGE Economic Development Rate	KG
5/6/2025	Meeting		Meeting with Ardaugh Glass and Madera County Workforce Assistance Center RE workforce programs and economic development	KG
4/29/2025	Meeting		Meeting with Eric Hadden, Water, Energy and Technology Center, Fresno State RE intro	KG
4/28/2025	Meeting		Meeting with Tal Eslick, Consultant RE Intro	KG
4/16/2025	Meeting		S2J2 4C Manufacturing and Economic Development Meeting	KG
4/10/2025	Meeting		Fresno EDC Real Estate Forecast	KG
4/10/2025	Meeting		MCEDC Pre-Meeting with Speakers RE Economic Summit	KG, EE
4/2/2025	Event		Clovis Retail and Commercial Broker Event	KG
3/28/2025	Meeting		Central Valley Community Foundation's Council of Business Meeting	KG
3/28/2025	Coffee		Coffee meeting with PG&E RE Update	KG
3/19/2025	Virtual Meeting		Central Valley Community Foundation 4C Manufacturing and Economic Development Virtual Meeting	KG
3/14/2025	Coffee		Coffee meeting with Kristina Solberg, Central Valley Community Foundation RE Jobs 1st projects	KG
3/12/2025	Meeting		MCEDC Executive Committee Meeting	KG, EE , LL
3/10/2025	Event		Climate Optimist Speaking Event with PG&E CEO Patti Poppe at UC Merced	KG
3/6/2025	Meeting		Central Valley Economic Development Corporation Meeting with MedTech	KG
3/4/2025	Meeting		Meeting with Joseph Gallegos, Cen Cal Business Finance Group RE Introduction/Revolving Loan Fund	KG
3/4/2025	Meeting		Meeting with the Valley Children's Hospital RE Introduction	KG
3/3/2025	Call		Conference Call with Kulvinder Gill and Kirk Atamian, REMAX RE Potential property sale	KG
2/28/2025	Call	BE	Call with Equipment Share RE expansion	KG
2/27/2025	Call		Call with representative of North Fork Mono Tribe RE Casino Update	KG
2/27/2025	Call	PA	Call with Reni Maggiore RE Development on AVE 12 1/2	KG
2/27/2025	Event		Central Valley Community Foundation's Friends Forum with Former CA Senate President Pro Tempore Toni Atkins	KG
2/25/2025	Event		Business Journal's CEO of the Year Networking Reception/Dinner	KG
2/25/2025	Meeting		S2J2 Manufacturing and Economic Development Task Team Meeting	KG
2/20/2025	Meeting		S2J2 Four County Coordinating Committee Meeting	KG
2/13/2025	Meeting		Lunch meeting with Charlie Schuh and Buk Wagner, Colliers - Introduction	KG
2/12/2025	Meeting		MCEDC Executive Committee Meeting	KG, EE, LL
2/7/2025	Lunch	BE	Lunch meeting with Erin Volpp, WHSE Partners RE Update	KG

1/29/2025	Meeting		Meeting with Alex Tavlian, local government affairs representative for Chukchansi	KG
1/27/2025	Call		Call with Charlie Schuh, Senior Vice President, Central California Industrial, Colliers RE Introduction	KG
1/22/2025	Meeting		CalCities Legislative Reception	KG
1/21/2025	Meeting		Meeting with CSAC Finance Corporation RE economic development/business partnership	KG
1/16/2025	Virtual Meeting		Virtual Meeting with Kurt Kurtti, KT Development RE Introduction	KG
1/16/2025	Call	BE	Call with Erin Volpp, Partner of WHSE Partners RE Introduction/Expansion Plans	KG
1/15/2025	Meeting		Meeting with Stephanie Nathan, Executive Director of United Way of Fresno and Madera Counties RE Introduction	KG
1/15/2025	Call		Conference call with Dave Tipton, Michael Gunner Ranch West Updates	KG
1/10/2025	Virtual Meeting		GoBiz Virtual Meeting RE Jobs 1 <sup>st</sup> Feedback	KG
1/9/2025	Call		Mark Ward, Stations Casino, General Manager for North Fork Mono Casino	KG
1/9/2025	Meeting		Meeting with Bobby Kahn, Former Interim Executive Director of Madera County EDC - RE EDC Budget	KG
1/8/2025	Meeting		Madera EDC Board Meeting	KG, EE, LL
1/7/2025	Meeting		Meeting with Darren Rose, Former Executive Director of the Madera County EDC - RE Introduction	KG
12/20/2024	Meeting		SPAN Construction Introduction	KG/BK
12/19/2024	Meeting		Bob McCaffrey, Tesoro Viejo	KG/BK
12/19/2024	Meeting		PG&E Stake Holders Advisory Group	KG/BK
12/18/2024	Meeting		California Manufacturers & Technology Assoc	KG
12/17/2024	Meeting		Fresno EDC Introduction Lunch	KG/BK
12/10/2024	Meeting		Oakhurst Advisory Committee Meeting	KG
12/9/2024	Meeting	BA	Landscan and Madera County Workforce	KG/BK
11/25/2024	Meeting	BE	COO, Premium Bottled Water	KG/BK
11/22/2024	Meeting		Colliers -Introduction	KG/BK
11/22/2024	Meeting		Newmark Pearson Commercial	KG/BK
11/21/2024	Press Event		Governor's Press event regarding his upcoming Economic Statewide plan and Jobs First Initiative	KG
11/24/2024			Meeting with ZND	BK
11/20/2024	Meeting		Kirk Atamian/Todd Phillips- Introduction	KG/BK
11/20/2024	Meeting		Maiknue Vang-Workforce Programs	KG/BK
11/19/2024	Meeting		Dan Riley-Introduction	KG/BK
11/4/2024	Meeting		Tim Jones-Riverstone/Supervisor Wamhoff	KG/BK
11/4/2024	Meeting		Maiknue Vang Workforce-Programs/Grants	KG/BK
10/29/2024	Meeting		Workforce Plan Forum Business Division	MG
10/8/2024	Call	PA	Project Jet	BK
10/7/2024	Meeting	BA	Luigi Jurius-ZND US-discussed and help moving a vendor the area	BK
9/27/2024	Meeting	BA	Met with confidential client discuss growth avenues	BK
9/27/2024	Meeting	BA/BE	Met with site developer updates on county wide opportunities	BK
9/27/2024	Meeting	BA	Program Assistance	BK
9/27/2024	Meeting	BA	Marketing -Pizza Factory	BK
9/18/2024	Call		ICSC West Trade Show prep	BK
9/7/2024	Groundbreaking		North Fork Mono Tribe Casino, over 1,000 in attendance. Expected to open 12/2025 or 1/2026	BK
8/20/2024	Tour		Evapco new facility tour	MG
7/30/2024	Meeting	BA	Nathan Alonso- PGE power issue	BK
7/29/2024	Meeting		Zip Recruiter	BK

7/25/2024	Meeting		Stephanie Moreno United Way	BK
7/22/2024	Meeting	PA	Christian Ueland- updates	BK
7/20/2024	Networking		Ross Grand Opening	MG
7/18/2024	Meeting		Darren Rose- Project Updates	BK
7/17/2024	Interview		Madera Tribune -Tyler Takada	BK
7/15/2024	Meeting		S2J2 – Proposal Review Meeting	MG
7/15/2024	Networking		NAIOP Golf Tournament	BK
7/12/2024	Meeting		Kern EDC representative regarding NAIOP	BK
7/11/2024	Meeting	PA	Nathan Alonzo-power issue	BK
7/3/2024	Meeting		VRPA Introduction	BK,LL, MG
7/2/2024	Meeting	BE	Tim Curley- Valley Children's	BK
7/2/2024	Meeting		Nick Audino property inventory	BK
7/1/2024	Meeting	PA	Buk Wagner	BK

**M A D E R A   C O U N T Y**

***ECONOMIC DEVELOPMENT  
COMMISSION***

**BOARD OF COMMISSIONERS**

**TO: Madera County Economic Development Commission**

**FROM: Lois Leonard, Business Assistance & Office Manager**

**DATE: December 8, 2025**

**SUBJECT: Staff Report**

**CDBG RLF PROGRAM STATUS**

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- **Madera County Business Assistance/Microenterprise Program Income Trust Fund Balance= \$662,507.31**
- **City of Madera Program Income Trust Fund Balance- \$ 375,847**

**LOAN STATUS**

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See attached

**CITY OF MADERA MICRO BUSINESS PANDEMIC GRANT**

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28 grants approved with two grants available to complete the program. Two grants are available.

**M A D E R A   C O U N T Y**

***ECONOMIC DEVELOPMENT  
COMMISSION***

***R E V O L V I N G  
L O A N   F U N D  
S T A T U S***

<u>CLIENT</u>	<u>STATUS</u>	<u>AGENCY</u>	<u>12/01/25 Balance</u>
Jairo Sepulveda DDS., Inc.	Over 180 days	City of Madera	\$2,085.17
Galaxy Dance Academy	Over 180 days	City of Madera	\$18,161.12
Axis Coffee Bar & Eatery	Current	Madera County	\$1,580.93
GQ Investments	Current	City of Madera	\$50,690.28
Sierra News Online	Over 180 days	Madera County	\$28,950.21